

2025 | 2026

TRAINING PROGRAMS

CALENDAR



H.H. Sheikh Mishal Al-Ahmad Al-Jaber Al- Sabah

The Amir of the State of Kuwait



H.H. Sheikh Sabah Al-Khalid Al-Hamad Al-Sabah

The Crown Prince of the State of Kuwait



H.H. Sheikh Ahmed Abdullah Al-Ahmad Al-Sabah

The Prime Minister

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BOARD OF DIRECTORS

As of **July 2025**



H.E. MR. BASEL A. AL-HAROON Governor Central Bank of Kuwait Chairman of the Board



MR. ISAM J. ALSAGER Vice-Chairman and Group CEO National Bank of Kuwait Board Member



MR. TALAL M. BEHBEHANI Chairman Al-Ahli Bank of Kuwait Board Member



SHEIKH AHMAD D. ALSABAH Chairman Commercial Bank of Kuwait Board Member



MR. AHMAD MOHAMMAD AL-BAHAR Chairman Gulf Bank **Board Member**



MR. ADEL A. AL-MAJED Vice Chairman & CEO Boubyan Bank Board Member



MR. KHALED YOUSEF ALSHAMLAN CEO Kuwait Finance House Board Member



MR. RAED J. BUKHAMSEEN Vice Chairman & CEO Kuwait International Bank **Board Member**



MR. FAISAL MANSOUR SARKHOU Vice Chairman Burgan Bank Board Member



DR. YAQOUB AHMAD **BAQER** Kuwait University Representative **Board Member**



MS. RANA A AL-NIBARI Director General Kuwait Institute of Banking Studies Secretary to the Board

KIBS MANAGEMENT

As of **June 2025**



Rana Abdullah Al-Nibari **Director General**



Eng. Suha Isaac Ameen Head of Training Department Acting head of Academic & **Educational Certifications Department**



Bassam A Y Al Shamali **Head of Operations Department** Acting Head of Quality Control & Business Development



Laila Mohammad Al Gharabally Head of Marketing & Public Relations Department



Raed Nabeel Marei Head of Administration & **Human Resources Department**



Al Bagshi Head of Information Systems Department



Mohamed H. Alrifai Head of Finance Department



Fida Emeel Al-Hanna, CM Acting Head of Consultancy & Research Department

FACULTY AND

CONSULTANTS

As of **July 2025**

Eng. Suha Isaac Ameen

MBA, Chartered FCIPD, CLO

Head of Training Department

Acting head of Academic & Educational Certifications Department

Dr. Ahmad Moajab Al Otaibi

Consultant / Head - Islamic Center

Training Department

Sulaiman Khaled Boodai

Head of General and Specialized Programs Center Training Department

Nahil Yaser Kayali

Acting Head - Professional Certificates Center Training Department

Ansam Essa AlSirhan

Acting Head - Graduates Center Training Department

Gerard Joseph Barrett

Senior Trainer - Languages Center Training Department

Hamad Abdul Ameer Bahrouh

Trainer - Training Department

DIRECTOR **GENERAL'S**

MESSAGE

Ms. Rana A. Al-Nibari

At the Kuwait Institute of Banking Studies (KIBS), we are committed to empowering banking and financial professionals with the skills, knowledge, and expertise needed to excel in their careers. For decades, KIBS has played a pivotal role in shaping the industry's future, nurturing talent, and strengthening the financial sector in Kuwait. Our success is built on a foundation of professionalism, scientific rigor, and a steadfast commitment to excellence, positioning us as a premier training institution in the region.

As an entity operating under the Central Bank of Kuwait and guided by the Amiri Decree, KIBS is dedicated to addressing the evolving needs of Kuwait's banking and finance sector. With over 50 years of experience, we have established strong partnerships with leading international institutions, reinforcing our reputation as a trusted provider of world-class training and development programs.

Our programs are thoughtfully designed to meet the specific needs of our stakeholders. While we prioritize interactive, in-person learning, we also embrace cutting-edge virtual and e-learning solutions to ensure accessibility and flexibility. This year, we proudly offer 121 specialized training programs, serving not only the banking and financial industry but also public and private organizations in Kuwait and beyond.

Beyond training, KIBS is a hub for knowledge and innovation in the financial sector. Through workshops such as the "Invest in Resilient Leaders: From Burnout to Balance" that was aimed at benefitting bankers in mid-management positions to the diverse range of Kafa'a programs that are committed to enhancing the potential of Kuwaiti talent, we continue to support financial literacy, research, and the next generation of industry leaders.

Our commitment extends beyond education—we actively contribute to economic development through industry participation, strategic initiatives, and tailored programs such as workshops, seminars, and conferences. These efforts are designed to elevate human capital and drive sustainable growth in Kuwait's financial sector.

At KIBS, our mission is clear: to foster excellence, advance the financial industry, and contribute to Kuwait's economic prosperity—today and for the future.

Sincerely,

TRAINING PROGRAMS CALENDAR

2025 | 2026

WHO WE ARE

Over **50 YEARS** of excellence in banking & finance training

One year after the establishment of the Central Bank of Kuwait, an Emiri Decree led to the creation of the Center for Banking Studies on December 7, 1970. As its role expanded to meet the evolving needs of the banking sector, a subsequent decree on December 7, 1982, officially transformed it into the Kuwait Institute of Banking Studies (KIBS).

Since its inception, KIBS has been instrumental in advancing professional training to enhance efficiency and effectiveness within the banking industry and the broader financial sector. In addition to its specialized training programs, KIBS provides research services tailored to the needs of the banking sector.

Operating under the supervision of the Central Bank of Kuwait, KIBS is governed by a board of directors chaired by the Governor of the Central Bank. The board comprises chairpersons and general managers from various banks, along with a representative from Kuwait University, ensuring a well-rounded and strategic approach to financial education and development.





TRAINING PROGRAMS CALENDAR

Leading the future of FINANCIAL EDUCATION and PROFESSIONAL DEVELOPMENT

KIBS has been a cornerstone in advancing industry knowledge and professional development. Continuously evolving to meet the dynamic needs of the sector, KIBS offers a diverse portfolio of programs, including professional certifications, executive development courses, specialized training, assessment and testing services, e-learning platforms, and insightful publications on banking and finance.

Beyond being a trusted solutions provider that enhances workforce capabilities and business performance, KIBS has built a distinguished network of regional and international faculty. These experts seamlessly combine academic excellence with real-world industry experience, strengthening KIBS's global collaborations with renowned institutions such as Harvard Business School, Chartered Banking Institution, Moody's Analytics, FranklinCovey Middle East, and the University of Cambridge.

The professional certifications offered by KIBS are accredited for their content and quality by its esteemed partner **LIBF - part of Walbrook Institute London**, a higher education institution offering programs designed for today's professional environment. Since its foundation in 1879 to support the banking and finance sector, it has been at the forefront of providing world-class education and training. Under its LIBF name, Walbrook Institute London provides world-renowned professional qualifications and membership programs for the financial services sector. The institution also offers new higher education programs like MBAs and career-focused postgraduate degrees. It is one of only a few professional bodies in the world to have taught degree awarding powers and is an innovator in distance learning and online degrees.







Our MISSION

Our mission is to empower individuals within banks and financial institutions to enhance their knowledge and skills through professional learning, fostering the advancement of the Kuwaiti banking and financial sector.

Our VISION

To be the leading banking studies institute in the region, empowering individuals with comprehensive knowledge and innovative skills to shape the future of banking and finance sectors locally and in the region.

Our VALUES

- We strive for academic and professional excellence in all aspects of banking, education, research and training.
- We uphold the highest ethical standards, honesty and transparency in all dealings with students, trainers, staff and industry partners.
- We ensure that our programs and research offered align with the current and future needs of the banking industry.
- We embrace a culture of innovation to continuously improve teaching methods, technology integration and learning experiences.
- We place trainees at the center of the training experience, supporting their growth, development and success in their respective sectors.
- We encourage collaboration among trainees, trainers and industry professionals to foster a rich learning environment and real-world connections.
- We create an inclusive and diverse learning community that respects and celebrates different backgrounds, perspectives and cultures.







COMMITTED TO EXCELLENCE:

Adopting global standards for superior education & training

Aligned with the standards of **ISO 9001:2015 and ISO 21001:2018** for Educational Institutions Management, KIBS is committed to continuous improvement for the benefit of its clients. We strive to uphold the highest global practices in education, training, research, and academic management to ensure satisfaction of our trainees and stakeholders. By adhering to these internationally recognized systems, KIBS enhances operational excellence, drives sustainable success, and advances its strategic vision.

For more details, please click here.

A distinguished network of

BANKING & FINANCE EDUCATORS

At KIBS, we have built a dynamic and ever-growing network of distinguished parttime and visiting faculty members. Our experts come from leading banks, prestigious professional organizations, top-tier universities, and specialized independent trainers across various disciplines. This collaborative approach guarantees that our programs are led by instructors of the highest caliber.

Each trainer is carefully selected based on their exceptional expertise, industry experience, and ability to impart valuable, practical skills.

If you have a passion for training and a commitment to international best practices, we invite you to join our team. Click here to submit your CV and credentials.

2025 | 2026 TRAINING PROGRAMS CALENDAR

KIBS Services at a Glance

TRAINING & PROFESSIONAL DEVELOPMENT

- E-learning
- Learning & Development
 - Accounting & Finance
 - Audit
 - Banking Laws
 - Banking Operations
 - Credit Management
 - · Innovation & Digital Information Technology
 - · Islamic Banking & Finance
 - · Management & Self Development
 - Marketing & Business Development
 - Risk Management
 - Treasury & Investment
- •International Speakers & Workshops
- Certificates Programs
 - Professional Certification
 - Educational Programs
 - Accredited Certification Programs
- Assessment & Testing
 - Tests and Measurement Services
 - Computer-Based Testing (CBT)
 - Professional Certification Tests
 - English Language Tests
 - Specialized Skills Tests
 - Psychometric Test
 - Pearson VUE Examinations (upcoming)
- Customized Training & Exam Request

CONSULTANCY & RESEARCH

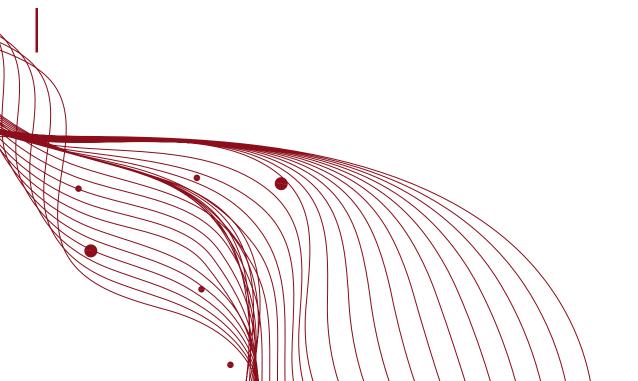
- Bayanati
- Edaat
- Research & Studies

ΚΑΓΑ'Α

- Kuwaiti Economic Student Award
- Certified Sharia Auditor
- Scholarship Program for Kuwaitis Pursuing a Master's Degree
- Kuwaiti Graduates Development Program
- Executive Development Program in Kuwaiti Banks in Collaboration with Harvard Business School
- Cyber Security Leaders Program
- Risk Management Leaders Program



SHAPING THE FUTURE OF BANKING & FINANCE THROUGH EXCELLENCE IN TRAINING



OUR

SERVICES

Empowering Growth Through FLEXIBLE AND CUSTOMIZED LEARNING FORMATS

We continuously listen to our stakeholders including HR leaders, training specialists and L&D professionals and have evolved our program delivery formats to offer greater flexibility, accessibility and engagement. Whether your organization prioritizes handson interaction, the convenience of virtual learning or a hybrid training experience, our offerings are designed to meet your needs.

Empowering your teams with the right learning experience starts with the right format. At KIBS, we offer flexible, relevant and high-impact training options that align with the dynamic needs of the banking and financial sector.

1. In-Person Training Programs

Our in-person programs are ideal for fostering rich engagement and real-time collaboration. Participants benefit from:

- Direct interaction with expert trainers and peers
- Enhanced focus in a structured learning environment
- Practical exercises, discussions and immediate feedback
- Networking opportunities with professionals across the industry

2. Virtual Training Programs (Live Online)

Our live virtual programs combine the structure of in-person learning with the flexibility of remote access. Participants can:

- Engage with expert trainers and peers in real time
- Join interactive sessions from any location
- Participate in live discussions, breakout activities, and Q&A
- Join training without taking full days off, minimizing disruption to daily work

3. Dual Delivery Programs (In-Person & Online)

Our dual delivery programs offer the best of both worlds. Participants can choose between joining in person or virtually with both experiences occurring simultaneously. This delivery format:

- Accommodates different learning preferences and logistical needs
- Increases accessibility for regional and international participants
- Maintains interactivity through live-streamed sessions and hybrid facilitation

Upcoming dual delivery programs include:

- Practical Implementation of Basel III and IV
- · Wellbeing at the Workplace
- ESG and Sustainability in Banking
- IFRS-9 for Credit Professionals
- Managing Change in Crisis Time

4. Hybrid Training Programs (Partially In-Person & Online)

Hybrid programs blend in-person workshop sessions with online learning components. This format offers flexibility of digital access alongside the engagement of physical interaction. Participants benefit from:

- The convenience of online modules combined with scheduled in-person sessions
- Deeper engagement through face-to-face elements
- · A balanced, efficient learning experience

5. E-Learning Programs (On-Demand)

As we strive toward digital transformation, we enhanced our offerings to deliver a modern learning experience that aligns with the evolving demands of the job market by becoming an accredited partner of Intuition, a leading global provider of e-learning solutions specializing in delivering high-quality digital learning content for the financial services sector and other professional industries. With over 30 years of experience, Intuition partners with organizations worldwide to support learning, upskilling and professional development through innovative, on-demand educational tools.

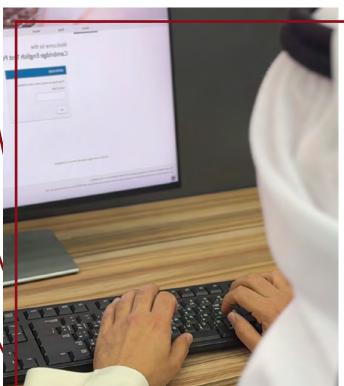
Intuition offers a comprehensive library of 800+ tutorials covering a range of topics including banking, compliance, risk management, financial markets and soft skills designed to meet industry standards and business needs.

Our online self-paced programs offer unmatched convenience. Participants can:

- · Learn anytime, anywhere on their own schedule
- Balance learning with work commitments
- Revisit course material as needed for better retention
- Access high-quality digital content and resources

This year, we are offering seven on-demand programs.

For more details, please click here.





RAISING WORKFORCE EXCELLENCE IN KUWAIT'S BANKING SECTOR through

Certification & Exam Preparation Programs

To elevate standardization in human resources processes within Kuwait's banking and finance sector, KIBS offers a comprehensive range of professional certification services. These include internationally accredited certifications, professional certifications, and exam preparation training for globally recognized credentials.

As an authorized training and testing center for international organizations, KIBS also provides standalone exam preparation programs to support career growth and industry excellence.

Our professional certification and exam preparation programs cover the following fields:

- Finance & Accounting
- •Human Resources
- Management & Self-Development
- •Risk Management
- Marketing & Sales
- Anti-Money Laundering
- Banking Laws & Operations
- •Islamic Programs
- •Leadership & Management
- •Treasury & Investment

For more details, please click here.

Keeping Up with Institutional Transformation Requirements with **DIGITAL TECHNOLOGIES**

KIBS is committed to keeping pace with the requirements of digital transformation for organizations through its valuable programs focused on innovation and digital information technology. This year, for the first time, KIBS is offering the "Certified Digital Transformation Practitioner" program in addition to a wide range of training programs in areas such as AI, digital transformation, cloud applications, data analytics and more.











Bringing global expertise to **EMPOWER**

KUWAIT'S LEADERS

At KIBS, we recognize the transformative power of knowledge. That's why we regularly invite world-renowned speakers to lead workshops, programs, and seminars tailored for executives across Kuwait's public and private sectors.

In 2024-2025, KIBS hosted the interactive workshop "Invest in Resilient Leaders: From Burnout to Balance," led by the esteemed Dr. Mohammad Alsuwaidan, CEO and Clinical Director of MindWell. This session provided invaluable insights into leadership resilience, mental well-being, and sustainable success.

In 2023 - 2024, KIBS hosted "CX, Banking & the Future: Insights for Innovation" with Loaay Ahmed (MDeS, FRSA) and "Al: Scary Smart" featuring Mo Gawdat, former Chief Business Officer at Google [X].

Over the years, KIBS has welcomed globally acclaimed speakers, including John C. Maxwell, Robin Sharma, Dave Ulrich, Tom Peters and Adrian Gostick among others. Looking ahead to 2025 - 2026, KIBS continues its commitment to excellence by bringing top thought leaders to Kuwait.





SETTING THE STANDARD IN BANKING TRAINING

92%

satisfaction with KIBS training programs

91%

rating for content quality

94%

trainer satisfaction

KAFA'A: Shaping the Future of Kuwait's Banking Talent



Recognizing that human capital is a nation's most valuable asset, the Central Bank of Kuwait (CBK) launched Kafa'a, a strategic initiative designed to develop highly skilled national talents. In collaboration with Kuwaiti banks and managed by KIBS, Kafa'a equips professionals with the expertise needed to drive the banking sector forward and strengthen Kuwait's economy.

Tailored for Kuwaitis working in finance and banking, as well as recent graduates in financial and economic disciplines, the initiative offers advanced training aligned with international best practices. Kafa'a features seven specialized programs, covering key sectors within Kuwait's financial industry to foster excellence and innovation.

















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KAFA'A: Shaping the Future of Kuwait's Banking Talent









ACHIEVE PROFESSIONAL EXCELLENCE WITH OUR COMPREHENSIVE ASSESSMENT & TESTING SERVICES.

At KIBS' Exam Center, we provide comprehensive assessment and testing solutions to support employee selection, promotions, training needs analysis, and skill evaluation. Our services can be integrated with other offerings or used independently to ensure precise and effective workforce development.

Our Testing Services:

Tests and Measurement Services

Enhance decision-making processes with our high-quality assessment solutions, designed to evaluate employees' competencies, skills, and training requirements.

Computer-Based Testing (CBT)

Our secure and efficient automated testing service caters to organizations across the public, private, professional, training, and academic sectors. Features include:

- Real-time tracking & reporting
- Customizable exam structure & scheduling
- Controlled timing & question management

Specialized Testing Categories:

Professional Certification Tests

- ACI The Financial Market Association (France)
- AAOIFI Accounting & Auditing Organization for Islamic Financial Institutions (Bahrain)

English Language Tests

Cambridge Computerized English Language Placement Test

Specialized Skills Tests

- Field-specific expertise assessments
- Typing speed & accuracy
- Computer & Microsoft Office proficiency

Psychometric Tests

- Personal Profile Analysis (PPA)
- General Intelligence Assessment (GIA)
- EQ Emotional Intelligence (6seconds.org)

Upcoming Pearson VUE Certifications

KIBS is in the process of becoming a certified Pearson VUE examination center, which will enable KIBS to administer a broad range of professional exams. Further details on registration and exam availability will be announced in due course.



To apply for the exams or training programs, please click here.

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Your gateway to FINANCIAL & BANKING KNOWLEDGE

Gain in-depth insights into Kuwait's banking and financial landscape through our extensive research resources.

Powerful insights for smarter financial decisions with Bayanati

Simplify financial analysis with Bayanati, Kuwait's premier online financial database. Access comprehensive, up-to-date financial reports that provide in-depth analysis of organizations listed on the Kuwait Stock Exchange.

Make the right decisions guided by Bayanati, distinguished by the following:

- •30+ years of financial data covering all listed companies and the largest GCC banks
- Quarterly and annual reports with advanced filtering and benchmarking tools
- Seamless export options to Microsoft Excel and other formats
- · Continuous updates to keep you informed with the latest corporate data
- Advanced ratio analysis for easy benchmarking and comparisons, available in both English and Arabic

With uncompromising data quality and coverage, Bayanati empowers professionals to make smarter, data-driven financial decisions with confidence.

For more details, please click here.







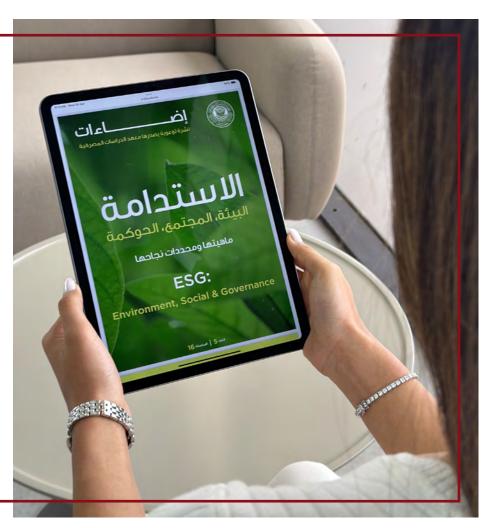
Insightful research for the BANKING & FINANCIAL SECTOR

Stay ahead with in-depth research on key banking and financial topics. Our latest reports explore critical issues shaping the industry, including:

- The Effect of Competitiveness of Kuwaiti Banks on Risk Profile and Profitability
- Money Market Operations in Kuwaiti Banks (Conventional Vs. Islamic Banks)
- Governance of Cybersecurity in Banking & Financial Organization

Our research provides valuable insights to support informed decision-making and strategic growth.

Explore the latest studies now.



EDAAT: Your guide to banking & financial trends

Edaat is an Arabic periodical that simplifies complex banking and financial topics, making them accessible to the wider public. Written in clear, non-specialized language, it offers valuable insights into the industry's latest trends and developments.

Available now on the KIBS website. Click here for more details.

STRATEGIC GLOBAL PARTNERSHIPS:

Advancing banking & finance training

KIBS collaborates with leading international institutions and universities to provide world-class training and development programs. Through these prestigious partnerships, we deliver cutting-edge training locally, regionally, and globally, equipping banking and finance professionals with the technical and managerial expertise needed to stay ahead. Our programs align with the latest global standards, ensuring continuous professional growth and industry excellence.



































2025 | 2026 TRAINING PROGRAMS CALENDAR

LEADING ENGAGEMENTS in key

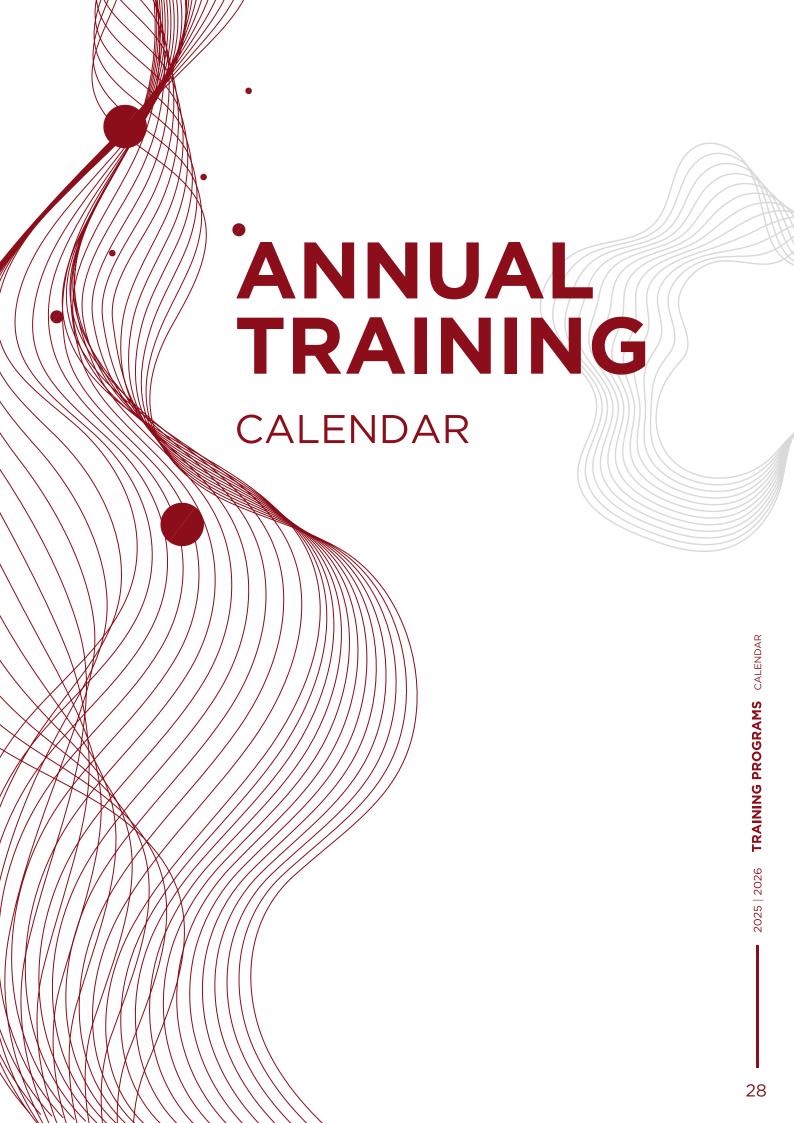
events in Kuwait

KIBS actively engages in various exhibitions and forums to foster connections across diverse segments in Kuwait including the following:

- The First Payments Innovation Conference: Shaping the Future of Banking Services on March 4, 2024, jointly organized by KIBS and the Kuwait Banking Association in collaboration with Boston Consulting Group (BCG)
- The Career Opportunities Exhibition held on May 6 7, 2024, at the American University of the Middle East Kuwait
- The Talent Development Organization Conference on October 14 -15, 2024.
- .The Career Fair held on October 24, 2024, at the Australian University Kuwait
- The Fourth Scientific Research Conference Organized by Kuwait University, held on February 17 and 18, 2025
- The AUM Career Expo held on May 5 6, 2025, at the American University of the Middle East Kuwait

KIBS has also previously participated in several significant exhibitions in previous years.





WHAT TO **KNOW**

This calendar is designed to provide relevant information regarding our upcoming courses. We look forward to guiding your organization's workforce in their career path to stay ahead of the curve.

Tentative Dates

- The dates in the calendar may be subject to change
- Member banks: If our program dates change, your organization will be alerted immediately
- Non-member banks and private organizations: To know about any change in our programs and how you can register, please visit our website or contact our Marketing Department

Member Bank Registration

- · You can register through our PNF system at the following website: www.por.kibs.edu.kw
- The PNF system is open approximately 4 6 weeks before the program's start date
- Registration deadline: 1 2 weeks before the program's start date.

Venue

• All training is conducted at KIBS' premises unless mentioned otherwise.

Get in Touch

- Operations Department: operations@kibs.edu.kw
- · Marketing Department: cs@kibs.edu.kw

Levels Key

- **Foundation:** For beginners or individuals with minimal prior knowledge who seek solid grounding in the subject
- Intermediate: Learners with some prior knowledge or experience who seek to understand and improve practical skills
- **Advanced:** Learners with substantial knowledge and experience in the subject who seek in-depth analysis of complex theories and practices

TRAINING PROGRAMS

GUIDE

Audit

Level	Title	Page
Advanced	Certified Internal Auditor (CIA) Exam Preparation Training Program	52
Intermediate	Audit Sampling & Data Analysis	64
Foundation	Internal Audit Essentials	89
Intermediate	Audit Report Writing	130
Intermediate/ Advanced	Risk-Based Auditing	140
Foundation	AI & Digitalization of Internal Audit	152
Intermediate	Treasury Audit	159
Foundation	Detail-Oriented Approach in Auditing	166

Banking Laws

Level	Title	Page
Intermediate	Anti-Money Laundering and Countering the Financing of Terrorism Specialist - AMLCFT - G1	49
Foundation	Banking Confidentiality	53
Foundation	Banking Law and Practice in Kuwait	80
Intermediate	Digital Banking, Payments and Financial Crimes	95

Intermediate	How to Write Legal Contracts	101
Intermediate	Anti-Money Laundering and Countering the Financing of Terrorism Specialist - AMLCFT - G2	109
Intermediate	Tax Regulations	145
Advanced	Advanced Legal Compliance	146
Intermediate	Anti-Money Laundering (AML) & Combating the Financing of Terrorism (CFT)	155

Banking Operations

Level	Title		Page
Intermediate	Certified Assistant Bank Branch Manager Program (CABBM) - G1	LIBF Part of Walbrook Institute London	47
Intermediate	Operational Strategies		54
Advanced	Certified Bank Branch Manager (CBBM) - G1	LIBF Part of Walbrook Institute London	56
Intermediate	Certified Assistant Bank Branch Manager Program (CABBM) - G2	LIBF Part of Walbrook Institute London	71
Intermediate	ESG & Sustainability in Banking Dual Program		81
Intermediate	Direct Sales & Leads Management		90
Intermediate	Certified Bank Branch Operations Manager (CBBOM)	LIBF Part of Walbrook Institute London	105
Intermediate	International Trade Finance Operations		111
Intermediate	Certified Assistant Bank Branch Manager Program (CABBM) - G3	LIBF Part of Walbrook Institute London	116

Advanced	Certified Bank Branch Manager (CBBM) - G2	LIBF Part of Walbrook Institute London	127
Intermediate	Quality Management for Banking Operations		142
Intermediate	SWIFT Network Services		168

Credit Management

Level	Title	Page
Advanced/ Educational	Advanced Credit Analysis	44
Intermediate	Early Warning System for Problem Loans	61
Intermediate	Certificate in Credit Management (CCM) - G1 MOODY'S	74
Intermediate	Credit Portfolio Analytics	72
Advanced/ Educational	Advanced Financial Analysis Techniques	91
Intermediate	IFRS-9 for Credit Professionals Dual Program	98
Foundation/ Educational	Essential Economics for Financial Professionals	112
Intermediate	Basel III and Basel IV Implications for Credit Management Dual Program	114
Intermediate	Credit Proposal Writing	123
Intermediate	Decision-Making Process in Credit	125
Advanced	Advanced Certificate in Credit Management (ACCM) LIBF Part of Wallbrook Institute London	134

MOODY'S

Innovation & Digital Information Technology

Level	Title	Page
Intermediate	Digital Transformation - G1	42
Advanced	Al and Machine Learning	65
Intermediate	Digital Transformation - G2	79
Advanced/ Educational	Advanced Data Analytics & Business Intelligence	84
Advanced	Certified Digital Transformation Practitioner	94
Foundation	Cloud Applications Essentials	97
Foundation	Introduction Data Analytics & Visualization	106
Intermediate	Al in Fintech Essentials	120
Intermediate	Data-Driven Decision Makinga	131
Advanced	Advanced Data Analytics & Visualization	164

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Islamic Programs

Level	Title	Page
Foundation	Technical Aspects of the Legislative Regulation of Islamic Banks in the State of Kuwait	45
Intermediate	Islamic Sukuk	60
Intermediate	Legal Procedures for Real Estate Financing Provided by Islamic Banks	59
Foundation	Supervisory Instructions Issued by the Central Bank for Islamic Banks	69
Foundation	Introduction to Islamic Banking	75
Intermediate	Certified Islamic Banker	78
Intermediate	Legal Procedures for the Relationship Between Islamic Banks and Suppliers in Financing	73
Advanced	The Certified Islamic Specialist in Product Development	88
Advanced	Treasury in Islamic Banks	113
Foundation	Islamic Banking Services	117
Advanced	Automated System for Applying Murabaha Contracts	122
Advanced	How to Screen Your Own Sharia Compliant Portfolio and Purify Your Returns	138
Advanced	Certified Islamic Banking Manager	139
Intermediate	Certified Islamic Commercial Arbitrator	151

Foundation	Legal Foundations of Islamic Banking	154
Foundation	Money Market in Islamic Banks	162

Management & Self Development

Level	Title	Page
Intermediate	Innovative Thinking - G1	43
Intermediate	Modern Office Management	46
Foundation	Kuwaiti Sign Language - G1	51
Foundation	Kuwaiti Sign Language - G2	62
Advanced	FranklinCovey Leadership Excellence Program - G1	68
Advanced	EQ (Emotional Intelligence) Leadership Certification Program	76
Advanced	Strategic Planning	82
Advanced	Organizational Structure Development	83
Advanced	Balanced Scorecard Professional (BSP) Certification	85
Foundation	Kuwaiti Sign Language - G3	99
Foundation	EQ for Bankers (Emotional Intelligence)	102

Advanced	ATD - Master Trainer	104
Advanced	FranklinCovey Leadership Excellence Program - G2	108
Intermediate	Innovative Thinking G2	119
Intermediate	Wellbeing at Workplace Dual Program	132
Intermediate	Transformational Leadership for Bankers	136
Intermediate	Kuwaiti Sign Language - Level Two	144
Intermediate	CIPD - HR Fundamentals Program	149
Advanced/ Educational	Future Foreseeing Leadership	153
Advanced	Key Performance Indicators Professional Certification (KPI- P)	158
Advanced	Managing Change in Crisis Time Dual Program	160

Marketing & Business Development

Level	Title		Page
Advanced	Project Management Professional (PMP) ® Exam Preparation Training Program		41
Intermediate/ Educational	Customer Relationship Management (CRM)		48
Intermediate	New Approaches in Marketing Strategies		66
Intermediate	Certified Direct Sales Professional (CDSP)	LIBF Part of Walbrook	128

Intermediate	Al for Marketing	141
Intermediate	Smart Customer Communication	157
Intermediate	Digital Media Planning and Marketing	165

Risk Management

Level	Title		Page
Intermediate	PRMIA Associate Professional Risk Manager Exam Preparation Training Program		57
Advanced	Enterprise Risk Management		67
Advanced	Al Risk Management Framework		86
Advanced	(ICAAP) - Core Concepts & Pillar II Risks		96
Intermediate	Information Technology Risk Management		103
Intermediate	Market Risk Management		124
Intermediate	Risk Management Certificate (RMC)	LIBF Part of Walbrook Institute London	150
Intermediate	Operational Risk Management		167

Treasury and Investment

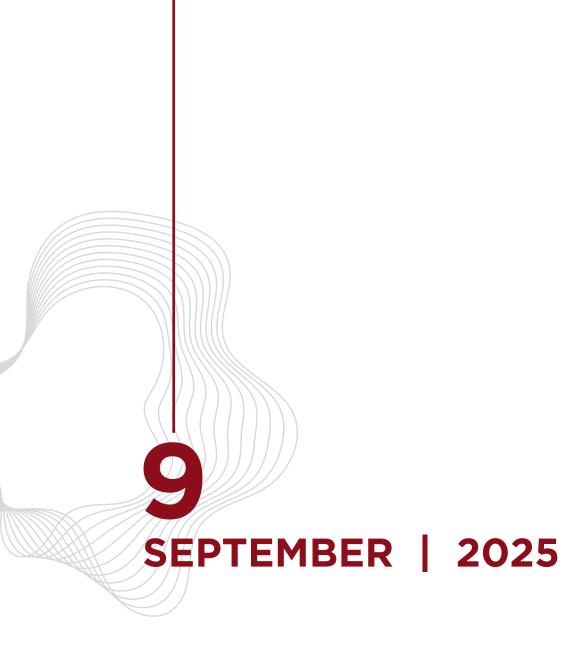
Level	Title	Page
Advanced/ Educational	Advanced Investment Analysis	63
Intermediate	ACI Diploma Certificate Exam Preparation Training Program	77

Finance & Accounting

Level	Title	Page
Foundation	Principles of Accounting	50
Intermediate	Fixed Assets Accounting	58
Intermediate	Financial Modeling Using Excel	110
Foundation	Finance for Non-Financial Professionals	118
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E-Learning Programs (On-Demand)

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Project Management Professional (PMP)®

Exam Preparation Training Program

Level
Advanced

Type Marketing & Business Development

Date

Sept. 7 - Nov. 11, 2025

Overview

The PMP® recognizes demonstrated competence in leading and directing project teams. It provides project managers with a solid foundation of experience, education and competency to successfully lead and direct projects that will have a positive impact on a company's bottom line results. It is the most important industryrecognized certification for project managers.

Objectives

- Enhance project management skills and knowledge to effectively apply best practices in real-world projects.
- · Learn and understand the Project Management Body of Knowledge Guide including all knowledge areas and processes.
- Gain a comprehensive understanding of the PMP exam format and types of questions.

Target Audience

- Experienced project managers responsible for all aspects of project delivery, leading and directing cross-functional teams
- Team leaders
- Executives

Prerequisites

- · Holder of a bachelor's degree
- 36 months leading projects
- •35 hours of project management education/training or CAPM® Certification

OR

- · High school diploma or an associate's degree (or global equivalent)
- .60 months leading projects
- •35 hours of project management education or training or CAPM® Certification

Digital Transformation - G1

Level Intermediate

Innovation and Digital Information Technology

Date Sept. 8 - 11, 2025

Overview

This program provides banking professionals with the knowledge and skills needed to navigate the evolving digital landscape in financial services. This program covers the core concepts of digital transformation, including emerging technologies, automation, data analytics, artificial intelligence, and customer-centric digital banking solutions. Participants will explore strategies for implementing digital initiatives, overcoming challenges, and ensuring regulatory compliance while driving innovation and operational efficiency.

Objectives

- Understand the key drivers, trends, and technologies shaping digital transformation in banking.
- Apply digital tools and strategies to enhance banking services and operational efficiency.
- Analyze the impact of automation, AI, and data analytics on financial services.
- Evaluate regulatory considerations and cybersecurity challenges in digital banking.
- Develop customer-focused digital transformation strategies for competitive advantage.
- Recall best practices and case studies in successful digital transformation initiatives.

Target Audience

- Banking professionals involved in digital strategy and transformation.
- •IT and innovation leaders driving digital initiatives in financial services.
- Compliance and risk officers ensuring secure and regulated digital banking operations.
- Business analysts and product managers working on digital banking solutions,

Prerequisites

Experience in banking operations.

Innovative Thinking - G1

Level Intermediate

Management & Self

Development

Date Sept. 8 - 10, 2025

Overview

This program is tailored for banking professionals who aim to challenge conventional approaches and drive creative problem-solving within their institutions. The program cultivates a mindset of curiosity, experimentation, and continuous improvement. Participants will explore techniques such as design thinking, lateral thinking, and innovation frameworks to generate fresh ideas, enhance services, and respond dynamically to change in the banking sector

Objectives

- Understand the principles of innovative thinking and its role in banking transformation.
- Apply creative techniques to solve real-world challenges.
- Analyze customer needs and internal gaps to generate relevant solutions.
- Evaluate the feasibility and impact of new ideas before implementation.
- Develop a culture of innovation within teams and departments.
- Recall global trends and case studies in banking innovation.

Target Audience

- Banking professionals in product development and service design.
- Innovation and strategy teams.
- Department heads and team leaders driving transformation.
- Any staff aiming to improve processes and customer experience.

Prerequisites

Advanced Credit Analysis

Level

Advanced

Type

Credit Management/ Educational

Date

Sept. 9 - 17, 2025

Overview

The program enhances skills in evaluating complex credit risks and products. Participants will learn advanced techniques for analyzing financial statements, assessing credit worthiness and managing credit risk.

Objectives

- Analyze complex financial statements and ratios.
- Evaluate creditworthiness and default probabilities.
- Understand advanced credit products and risk management strategies.
- Navigate regulatory impacts on credit analysis.

Target Audience

Finance professionals and credit analysts with a basic understanding of credit seeking advanced knowledge.

Prerequisites

Technical Aspects of the Legislative Regulation of Islamic Banks in the **State of Kuwait**

Foundation Islamic Programs Sept. 14, 2025		Type Islamic Programs	Date Sept. 14, 2025
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Overview

This program introduces participants to the technical aspects covered by Law No. 30 of 2003, which added a special section on Islamic banks to Part Three of Law No. 32 of 1968. The law came into effect on December 1, 2003. The program explores the scope of supervision by the Central Bank of Kuwait, the objectives of supervision, and the functions of the Central Bank.

Objectives

- Participants will understand the technical aspects of Law No. 30 of 2003, which introduced a special section on Islamic banks in Part Three of Law No. 32 of 1968.
- Participants will gain insight into the key provisions of Law No. 30 of 2003, including the limits and restrictions imposed on Islamic banks.
- Participants will acquire valuable experience in Islamic banking operations by exploring the technical and legal depth of Law No. 30 of 2003.

Target Audience

Employees of Islamic banks, particularly those working in internal and external sharia audit departments, legal departments, internal audit departments and external Sharia audit firms.

Prerequisites

Modern Office Management

Level

Intermediate

Management & Self Development

Date

Sept. 14 - 18, 2025

Overview

This program is designed to equip banking professionals with contemporary tools, techniques, and mindsets for managing administrative and operational tasks effectively in today's fast-paced banking environment. The program covers digital workflow systems, communication management, time and resource optimization, and the integration of technology for smoother office operations. Participants will also explore leadership in administrative roles and how to contribute to organizational efficiency and culture.

Objectives

- Understand modern trends and tools in office and administrative management.
- Apply digital solutions to streamline daily operations and communication.
- Analyze workflow processes and identify opportunities for efficiency.
- Evaluate time and resource management strategies in a banking office context.
- Develop systems to enhance team coordination and internal service delivery.
- Recall best practices in administrative leadership and professional conduct.

Target Audience

- Office managers and administrative coordinators in banking.
- Executive assistants and operations support staff.
- Departmental administrators and team leaders.
- Banking professionals involved in back-office or support functions.

Prerequisites

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certified Assistant Bank Branch Manager Program (CABBM) - G1



Level Intermediate **Type**Banking Operations

Date Sept. 14 - 18, 2025

Overview

Managing a bank branch is a team responsibility with the branch manager and assistant branch manager leading the team in ensuring all the bank's objectives are met. Within banks the assistant branch manager has many responsibilities; this program will assist them in successfully achieving their responsibilities utilizing international standards and best practices.

Objectives

- Fully understand their role.
- Ensure their primary responsibilities are achieved.
- · Work with the bank team to meet the needs of the banks' customers.

Target Audience

Assistant bank branch managers and those who will be promoted to be in this role.

Prerequisites

- Pass the English Placement Test at KIBS.
- University degree holder and work experience in the banking sector with minimum 3 years' experience in operations, branches or similar.

OR

• Diploma holder with a minimum of 5 years' experience in operations, branches or similar.

Customer Relationship Management (CRM)

Level

Intermediate

Type

Marketing & Business Development/ Educational

Date

Sept. 14 - 23, 2025

Overview

This course provides a comprehensive understanding of CRM principles, strategies and practices. Participants will explore CRM technologies, data management, customer segmentation and implementation strategies, gaining the skills to design and manage effective CRM systems.

Objectives

- · Understand CRM fundamentals.
- Familiarize with CRM tools and technologies.
- · Learn customer data management techniques.
- Develop skills in customer segmentation and targeting.
- Plan and manage CRM implementation projects.
- Improve customer experience management.
- Measure and analyze CRM performance.
- Apply CRM principles through case studies.

Target Audience

- Business professionals seeking to enhance customer relationships
- Marketing and sales professionals
- •IT and data management professionals
- Entrepreneurs and start-up founders

Prerequisites

Anti-Money Laundering and Countering the Financing of Terrorism Specialist -**AMLCFT - G1**

Level
Intermediate

Type Banking Laws Date

Sept. 21 - Oct. 2, 2025

Overview

This certificate provides a comprehensive and practical understanding of global and local frameworks for combatting money laundering and terrorist financing. It covers regulatory mechanisms and sanctions from various organizations and legal authorities, emphasizing real-world AMLCFT risks in business activities. Beyond theory, it offers practical application through case studies and risk assessment practice assignment, enhancing participants' comprehension of the subject.

Objectives

- · Understand the international best practices in law enforcement and aligns them with local applications.
- Explore regulatory requirements, sanctions and the real-world risks businesses face including those related to emerging financial technologies.
- Develop practical skills through case studies, assignments and hands-on risk assessments.
- Gain a better understanding of how to avoid sanctions, violations and their resulting consequences.
- Learn about new fintech developments and their impact on money laundering.
- Aligning with the rectification of deficiencies related to anti-money laundering and counter-terrorist financing as outlined in the mutual evaluation report of the State of Kuwait issued by the Financial Action Task Force (FATF).

Target Audience

- Employees working in the banks and financial institutions in AML, compliance, risk management, IT or Internal Audit Depts.
- Regulators staff as per Law 106/2013
- E-payment services providers

Prerequisites

- Relevant educational qualification
- English language proficiency
- Minimum of 2 years of related experience

Principles of Accounting

Level

Foundation

Type

Finance & Accounting

Date

Sept. 21 - 24, 2025

Overview

This program provides a solid foundation in accounting concepts, ensuring participants can understand and interpret financial statements effectively. It also covers essential accounting principles including recording transactions, preparing financial reports and analyzing financial data. It is designed to help participants enhance their financial literacy, enabling them to make informed decisions and contribute to their organization's financial success.

Objectives

- Understand fundamental accounting principles and their role in business operations.
- Apply accounting techniques to record and classify financial transactions accurately.
- Analyze financial statements to assess the financial health of an organization.
- Evaluate the impact of financial decisions using basic accounting reports.
- Create essential financial documents such as balance sheets and income statements.
- Recall key accounting terminology and concepts to enhance financial communication.

Target Audience

- Fresh accountants aiming to build a strong accounting foundation.
- Non-accounting personnel who need to understand and interpret financial statements.
- Managers and supervisors from other departments seeking to refresh their accounting literacy.
- Professionals transitioning into roles that require basic accounting knowledge.

Prerequisites

Kuwaiti Sign Language - G1

Level

Foundation

Type

Management & Self Development

Date

Sept. 21 - 24, 2025

Overview

The program aims to train how to use Kuwaiti sign language to facilitate the process of communication and integration between bank employees and customers with hearing disabilities. This will encourage customers to express their needs and ideas within their respective banks.

Objectives

- Educate participants on the psychology and culture of people with hearing disabilities.
- How to communicate effectively with hearing impaired customers.
- Acquire the ability to perform and master the technical skills of sign language.

Target Audience

Bank employees who have direct contact with customers.

Prerequisites

Certified Internal Auditor (CIA)

Exam Preparation Training Program

Level	Type	Date
Advanced	Audit	Sept. 28 - Oct. 9, 2025

Overview

The CIA is the premier certification for internal auditors and the designation that IIA recommends every internal auditor pursue and possess. Adding the CIA credential to one's resume will help participants stand out and demonstrate they are a credible and trusted internal auditor, a true expert who understands and can apply the International Standards for the Professional Practice of Internal Auditing. To become a CIA, individuals must pass a rigorous exam that tests their knowledge and skills in internal auditing.

Objectives

This training program is designed to assist individuals to be prepared for the CIA exam by discussing the three parts of the exam and providing a review of the key concepts, techniques and methodologies necessary to successfully prepare for this exam.

Target Audience

- Auditors
- Risk management staff
- Accounting or other business professionals
- Financial professionals

Prerequisites

- · Holder of a bachelor's degree or equivalent
- Two years of work experience in internal auditing or similar
- Eligible candidates for the CIA exam

Banking Confidentiality

Level Foundation Type Banking Laws

Date Sept. 28, 2025

Overview

This program offers an in-depth exploration of banking confidentiality principles. focusing on their legal, ethical, and operational implications within Kuwait's banking sector. Participants will gain insights into the legal frameworks governing customer privacy, exceptions to confidentiality and the consequences of breaches. Through realworld scenarios and case studies, the program equips banking professionals with the knowledge to maintain client trust while complying with regulatory obligations.

Objectives

- Explain the concept and legal basis of banking confidentiality under Kuwaiti law.
- Apply confidentiality protocols in daily banking operations.
- Analyze scenarios where banking confidentiality may be legally breached.
- Assess the consequences of violating confidentiality laws and their impact on banks.
- Develop internal policies to ensure compliance with banking confidentiality standards.
- Recall key provisions related to banking confidentiality in Kuwait's banking regulations.

Target Audience

- Bank compliance officers and legal advisors.
- Relationship managers and front-line banking staff.
- Risk management and internal audit professionals.
- Operations and customer service managers in banks.

Prerequisites

Operational Strategies

Level Intermediate Type **Banking Operations**

Date Sept. 30 - Oct. 1, 2025

Overview

This program equips banking professionals with the skills and knowledge to design and implement effective operational strategies that enhance efficiency, risk management and customer service. It covers process optimization, digital transformation, resource allocation and performance measurement frameworks to align banking operations with strategic goals. Participants will learn how to streamline workflows, enhance productivity and drive sustainable growth in banking operations.

Objectives

- Understand key operational strategy frameworks and their application in banking.
- Apply process improvement methodologies to enhance operational efficiency and service delivery.
- Analyze operational risks and develop mitigation strategies for banking processes.
- Evaluate the impact of digital transformation on banking operations and customer experience.
- Develop strategic initiatives to optimize resource allocation and performance management.
- Recall fundamental principles of operational excellence and continuous improvement.

Target Audience

- Operations managers and banking professionals responsible for strategic planning.
- Risk and compliance officers overseeing operational efficiency.
- Business process improvement specialists and digital transformation leaders.
- Senior executives and decision-makers optimizing banking workflows and customer service.

Prerequisites

OCTOBER | 2025

Certified Bank Branch Manager (CBBM) - G1



Level

Advanced

Type

Banking Operations

Date

Oct. 1 - Dec. 12, 2025

Overview

Managing a retail bank branch is a challenging role that demands a wide range of skills, strong leadership, and a deep understanding of customer needs and operational excellence. In Kuwait's highly competitive banking landscape, only the most capable and well-prepared managers thrive. That's why appointing well-trained, driven individuals as branch managers is critical. This comprehensive program equips participants with the essential knowledge and practical tools needed to excel, culminating in the prestigious Certified Bank Branch Manager designation.

Objectives

- Gain and enhance key competencies such as knowledge, skills and attitude to enable the participant to fulfill the role of a retail banking branch manager.
- Acquire and be able to utilize the management and leadership competencies and banking business related competencies.

Target Audience

Bank branch managers and bankers who will be promoted as bank branch managers.

Prerequisites

- University degree holder
- Working in the banking sector with a minimum of 5 years' experience in the field of operations, branches or similar
- Pass the English placement test at KIBS
- Successfully passed the CABBM program or CBBOM program

PRMIA Associate Professional Risk Manager

Exam Preparation Training Program

Level
Intermediate

Type Risk Management

Date Oct. 5 - 8, 2025

Overview

The Associate PRM is a PRMIA certificate program covers the core concepts of risk management, allowing non-specialists to interpret risk management information and reports, make critical assessments and evaluate the implications and the limitations of such results. Designed to be highly practical, it is mathematically and theoretically less detailed than PRMIA's Professional Risk Manager (PRM™) designation.

Objectives

- Understand corporate governance, compliance and risk management.
- Able to implement integrated risk management.
- Know how to measure, manage, and hedge market, credit (retail and corporate) and operational risk.
- · Understand industry standards and best practices of financial risk management and risk management techniques in a nonquantitative framework.
- Be familiar with the structure and workings of various financial markets and the financial instruments used in risk management.
- Be ready for the APRM exam.

Target Audience

Those who are entering the risk management profession or those who interface with risk management disciplines on a regular basis such as auditing, accounting, legal and systems personnel.

Prerequisites

- Graduates with 2 years of work experience in risk, internal audit, accounting or similar
- English language proficiency.

Fixed Assets Accounting

Level

Intermediate

Type

Finance & Accounting

Date

Oct. 6 - 8, 2025

Overview

This program is designed to provide banking professionals and accountants with a clear understanding of how to record, classify, depreciate, and report fixed assets in accordance with applicable accounting standards. The program explores the asset lifecycle—from acquisition to disposal—while addressing issues such as impairment, revaluation, and audit controls. Participants will gain practical skills to manage asset records, ensure financial accuracy, and support compliance with internal and regulatory policies.

Objectives

- Understand the classification and lifecycle of fixed assets.
- Apply accounting standards related to capitalization, depreciation, and impairment.
- Analyze asset-related transactions and their impact on financial statements.
- Evaluate the implications of asset revaluation and disposal on reporting.
- Develop internal controls and documentation for fixed asset management.
- Recall regulatory requirements and audit considerations for fixed assets.

Target Audience

- Accountants and finance professionals managing fixed assets.
- Internal auditors ensuring compliance with fixed asset accounting standards.
- Banking professionals handling asset valuation and financial reporting.
- Compliance officers and financial controllers overseeing regulatory adherence.

Prerequisites

• 3+ years of experience in accounting, finance or investment.

• Completion of a foundational accounting program.

Legal Procedures for Real Estate Financing Provided by Islamic Banks

Level
Intermediate

Type Islamic Programs

Date Oct. 6 - 8, 2025

Overview

Real estate financing is one of the most significant financial activities offered by Islamic banks in Kuwait. Its importance lies in the diversity of financial instruments derived from Islamic sharia principles and its substantial impact on Islamic banks' profitability. However, it also carries high risks due to the intricate interplay of Sharia, legal, regulatory and financial requirements.

Given its critical role in banking operations, this program addresses key practical cases encountered by Islamic banks in real estate financing and ways to handle cases from sharia, legal, regulatory and financial perspectives.

Objectives

- Enhance the ability of Islamic bank employees to manage real estate financing.
- Bridge the gap between sharia, legal requirements and commercial competition in real estate financing.
- Raise awareness among Islamic bank employees about key challenges that may arise in real estate financing.
- Engage participants in case studies and practical applications.

Target Audience

Sharia auditors, legal professionals, real estate department staff and Commercial Financing Department employees in Islamic financial institutions.

Prerequisites

Islamic Sukuk

Level
Intermediate

Type Islamic Programs

Date Oct. 7 - 9, 2025

Overview

This training program offers a practical introduction to Sukuk as a financial instrument. highlighting its significance in contemporary capital markets.

Objectives

- Gain an understanding of Sukuk as a financial tool and its economic value.
- Acquire fundamental principles of investing in Sukuk.
- Familiarize participants with active Sukuk markets and methods of investing in them.
- Understand the market factors that influence Sukuk performance.

Target Audience

Employees of Islamic and conventional banks, investment companies, government entities involved in financial regulation, government investment bodies and individual investors.

Prerequisites

Early Warning System for Problem Loans

Level Intermediate Type Credit Management

Date Oct. 12 - 15, 2025

Overview

This program is designed to equip banking professionals with the necessary tools to detect, assess, and manage potential problem loans before they escalate into defaults. This program focuses on identifying early warning indicators, analyzing borrower behavior and implementing proactive risk mitigation strategies. Participants will gain insights into financial and non-financial red flags, industry risk trends and best practices in credit monitoring to safeguard the bank's portfolio.

Objectives

- Understand the importance of early warning systems in managing credit risk.
- Apply key financial and behavioral indicators to detect signs of loan deterioration.
- Analyze borrower financial statements and market trends to assess creditworthiness.
- Evaluate the effectiveness of risk mitigation strategies to prevent loan defaults.
- Develop proactive action plans to restructure or remediate problem loans.
- Recall regulatory guidelines and internal policies for managing high-risk exposures.

Target Audience

- Credit risk managers and analysts responsible for loan monitoring.
- Relationship managers handling corporate and SME loan portfolios.
- · Loan officers and underwriters involved in credit decision-making.
- Banking professionals involved in credit control and recovery strategies

Prerequisites

Kuwaiti Sign Language - G2

Level

Foundation

Type

Management & Self Development

Date

Oct. 12 - 15, 2025

Overview

The program aims to train how to use Kuwaiti sign language to facilitate the process of communication and integration between bank employees and customers with hearing disabilities. This will encourage customers to express their needs and ideas within their respective banks.

Objectives

- Educate participants on the psychology and culture of people with hearing disabilities.
- How to communicate effectively with hearing impaired customers.
- Acquire the ability to perform and master the technical skills of sign language.

Target Audience

Bank employees who have direct contact with customers.

Prerequisites

Advanced Investment Analysis

Level

Advanced

Type

Treasury & Investment/ Educational **Date**

Oct. 14 - 23, 2025

Overview

This advanced program delves into sophisticated investment analysis techniques and strategies. Designed for experienced finance professionals and serious investors, the program covers advanced valuation methods, portfolio management and risk assessment to enhance investment decision-making and strategy formulation.

Objectives

- Master advanced valuation techniques and models.
- Analyze and manage investment portfolios with advanced strategies.
- Assess and mitigate financial risks using quantitative methods.
- Apply behavioral finance principles to investment decisions.
- Utilize advanced tools and software for investment analysis.

Target Audience

Experienced finance professionals, portfolio managers, advanced investors and finance students seeking in-depth knowledge in investment analysis.

Prerequisites

Audit Sampling & Data Analysis

Level Intermediate	Type Audit	Date Oct. 15 - 21, 2025

Overview

This program is designed to enhance the analytical skills of bankers involved in audit functions. It focuses on techniques for selecting representative samples and using data analysis tools to identify patterns, trends and anomalies during audits. Participants will gain practical knowledge to improve audit efficiency, ensure compliance and support data-driven decision-making in banking operations.

Objectives

- Define the principles and types of audit sampling methods.
- · Apply appropriate sampling techniques in different audit scenarios.
- Analyze audit data to detect trends, anomalies, and potential risks.
- Evaluate the reliability and effectiveness of audit findings based on sampling results.
- Design sampling strategies for audits that enhance accuracy and efficiency.
- Recall regulatory standards and best practices for audit sampling and data analysis.

Target Audience

- Bankers working in Internal Audit Departments.
- Professionals in risk management and compliance units.
- Officers responsible for fraud detection and investigation.
- Employees involved in data analytics for auditing processes.

Prerequisites

3+ years' experience in the audit sector.

AI and Machine Learning

Level Advanced

Innovation and Digital Information Technology

Date

Oct. 19 - 21, 2025

Overview

This program is designed for IT professionals in the banking sector who are ready to explore advanced applications of artificial intelligence and machine learning. As financial institutions strive for automation, precision, and customer-centric solutions, the role of AI is becoming increasingly central. This program delves into real-world use cases such as fraud detection, credit scoring, predictive analytics, customer behavior modeling, and intelligent process automation. Participants will gain hands-on exposure to algorithms, model training, evaluation techniques, and deployment practices in a regulated banking environment.

Objectives

- · Understand the foundations and strategic significance of AI and machine learning in banking.
- Apply supervised and unsupervised learning models to banking datasets.
- Analyze real-time data to build predictive models for risk, fraud and customer engagement.
- Evaluate the performance, accuracy and fairness of machine learning models.
- Develop and deploy Al-driven solutions in compliance with data security and regulatory standards.
- Recall industry best practices and use cases in AI implementation across banking functions.

Target Audience

- IT professionals and data engineers in banks.
- Data scientists and AI developers in financial institutions.
- Innovation and digital transformation teams.
- Technical personnel working in fraud, risk, or customer analytics departments.

Prerequisites

Strong technical foundation in programming, data structures, and basic machine learning concepts.

New Approaches in Marketing Strategies

Level Intermediate Marketing & Business Development

Date Oct. 26 - 28, 2025

Overview

The program is designed to introduce banking professionals to innovative and customer-centric marketing methods that reflect the rapidly evolving financial landscape. The program explores digital-first strategies, emotional branding, behavioral economics and data-driven personalization. Participants will learn how to build agile marketing plans, respond to changing customer expectations, and integrate technology to create impactful marketing initiatives.

Objectives

- Understand the shift from traditional to modern marketing strategies in banking.
- Apply digital tools and techniques to design adaptive and relevant campaigns.
- Analyze customer behavior and market trends to align with new marketing approaches.
- Evaluate the effectiveness of innovative strategies such as storytelling, influencer marketing, and behavioral triggers.
- Develop agile marketing plans that integrate technology and customer insight.
- Recall key principles and frameworks in contemporary marketing strategy design

Target Audience

- Marketing professionals and brand managers in banking.
- Digital transformation and innovation teams.
- Product and customer experience managers.
- Communication and business development professionals.

Prerequisites

Basic knowledge of marketing fundamentals and digital channels.

Enterprise Risk Management

Level Advanced Type Risk Management

Date Oct. 26 - 30, 2025

Overview

This program provides banking professionals with a comprehensive framework for identifying, assessing, and managing risks across the entire organization, to provide a strategic look on the risk profile. The program emphasizes strategic alignment between risk management and organizational goals, integrating financial, operational, reputational, and compliance risks. Participants will learn how to apply risk appetite frameworks, conduct risk assessments, and implement controls that foster resilience and sustainable growth.

Objectives

- Understand the principles and components of an enterprise risk management framework.
- Apply risk identification and assessment techniques across various banking functions.
- Analyze interdependencies between different risk categories within the institution.
- Evaluate the effectiveness of risk mitigation and internal control strategies.
- Develop risk appetite statements and reporting structures aligned with strategy.
- Recall regulatory requirements and best practices in ERM implementation.

Target Audience

- Risk management professionals and officers.
- Senior executives and strategy teams.
- Internal auditors and compliance officers.
- Banking professionals involved in governance, risk, and control functions.

Prerequisites

Basic knowledge of banking operations and risk concepts.

FranklinCovey Leadership **Excellence Program - G1**

Level

Advanced

Type

Management & Self Development

Date

Oct. 26, 2025 -Jan. 29, 2026

Overview

FranklinCovey is the world's most trusted provider of leadership solutions that unleash the full potential of leaders and their teams.

FranklinCovey's unique approach combines powerful content based on research and development, expert consultants, and innovative technology that supports and reinforces lasting behavior change. Lasting behavior change begins from the inside out—with who you are and how you see things. This translates into how you engage and lead others. This program is based on timeless principles of human effectiveness and is designed to help people change both.

The program consists of hybrid training (in person and on demand sessions) on five different modules.

Objectives

- · KIBS, the Preferred Partner of FranklinCovey, work together to build the power skills for personal and interpersonal effectiveness for leaders and their teams.
- The leaders will see their potential to engage others, expand their impact, create collective action and deliver breakthrough results for their banks.
- The 7 Habits of Highly Effective People course equips learners with foundational human skills like emotional intelligence, proactive problem-solving and selfleadership.

Target Audience

- Executive role
- Manager
- Team Leaders

Prerequisites

- Minimum of seven years' work experience in leading teams and management.
- English language proficiency.

Supervisory Instructions Issued by the **Central Bank for Islamic Banks**

Level **Foundation**

Type Islamic Programs

Date Oct. 30, 2025

Overview

This program introduces participants to the concept of central bank supervision over Islamic banks, the regulatory framework governing Islamic banks, the relationship between the central bank and Islamic banks, as well as the role of specialized technical and scientific organizations in the Islamic financial industry.

Objectives

- Understand the scope of central bank supervision, its purposes, and functions, as well as the key regulatory instructions issued for Islamic banks.
- · Learn how to reference regulatory instructions and extract key regulatory limits and ratios that must be adhered to.
- Develop the ability to assess regulatory violations, understand the required compliance mechanisms and determine the appropriate course of action in case of a violation.

Target Audience

Employees in mid and senior management positions in banks, specifically:

- Personal and private banking staff
- Compliance department employees
- Legal department employees

Prerequisites



Certified Assistant Bank Branch Manager Program (CABBM) - G2



Level

Intermediate

Type

Banking Operations

Date

Nov. 2 - 6, 2025

Overview

Managing a bank branch is a team responsibility with the branch manager and assistant branch manager leading the team in ensuring all the bank's objectives are met. Within banks the assistant branch manager has many responsibilities; this program will assist participants in successfully achieving their responsibilities utilizing international standards and best practices.

Objectives

- Fully understand their role.
- Ensure their primary responsibilities are achieved.
- Work with the bank team to meet the needs of the banks' customers.

Target Audience

Assistant bank branch managers and those who will be promoted to be in this role.

Prerequisites

- Pass the English Placement Test at KIBS.
- University degree holder and work experience in the banking sector with minimum 3 years' experience in operations, branches or similar.

OR

• Diploma holder with a minimum of 5 years' experience in operations, branches or similar.

Credit Portfolio Analytics

Level Intermediate

Type Credit Management

Date Nov. 2 - 6, 2025

Overview

This program is designed to provide banking professionals with advanced techniques for analyzing and managing credit portfolios. The program focuses on assessing credit risk, optimizing portfolio diversification, and applying data-driven strategies to enhance portfolio performance. Participants will explore key concepts such as credit scoring, probability of default (PD), loss given default (LGD) and exposure at default (EAD). The program also covers stress testing, scenario analysis and regulatory compliance to ensure effective risk management in credit portfolios.

Objectives

- Understand the key principles of credit portfolio analytics and risk assessment.
- Apply statistical models and analytical tools to evaluate portfolio performance.
- Analyze credit risk metrics, including probability of default (PD), loss given default (LGD), and exposure at default (EAD).
- Evaluate the impact of economic and market factors on credit portfolio risk.
- Develop risk mitigation and diversification strategies to optimize portfolio resilience.
- Recall regulatory frameworks and best practices for credit portfolio management.

Target Audience

- Accountants and finance professionals managing fixed assets.
- Internal auditors ensuring compliance with fixed asset accounting standards.
- Banking professionals handling asset valuation and financial reporting.
- Compliance officers and financial controllers overseeing regulatory adherence.

Prerequisites

• 3+ years' experience in accounting, finance or investment profession.

Legal Procedures for the Relationship Between Islamic Banks and Suppliers in Financing

Overview

Islamic banks differ from other financial institutions in that they do not provide cash financing to customers for purchasing assets such as vehicles or equipment. Instead, they purchase these assets from suppliers in accordance with specific sharia requirements and legal and regulatory procedures before selling them to the financing customer. This program has been designed to enhance the expertise of Islamic finance professionals in understanding and implementing these procedures based on real-world cases applied in the Kuwaiti market.

Objectives

- Enhance the ability of Islamic banking professionals to apply the Murabaha product in a sharia-compliant manner.
- Develop various models of relationships between Islamic banks and suppliers.
- Alert Islamic banking professionals to key challenges that may arise in implementing this product.

Target Audience

- Employees of Islamic banks, legal professionals, and sharia auditors in Islamic financial institutions
- Employees of car dealership companies that work with Islamic banks.

Prerequisites

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certificate in Credit Management (CCM) - G1



Level

Intermediate

Type

Credit Management

Date

Nov. 4, 2025 -Feb. 10, 2026

Overview

This certification program is meticulously crafted, drawing upon decades of industry expertise and academic excellence. Aiming to bridge the gap between academic theory and practical application, the program ensures that participants are not only well-versed in contemporary financial theories but also proficient in applying them in real-world scenarios. This program is designed to equip participants with the advanced skills and knowledge required to kickstart or advance their careers in finance, banking, and investment sectors. This program based on Moody's best practices in Kuwait, the region and globally.

Objectives

- Be equipped with a structured approach to credit assessment, enabling them to identify key players, understand the borrower's credit need, and conduct a detailed business risk analysis.
- Learn a structured approach to credit assessment, with a focus on understanding the accounting policies adopted by the bank's corporate customers.

Target Audience

Credit officers and those who will be working in the credit area.

- University degree holder in relevant field finance, accounting, banking, or economics.
- New recruits joining the bank or employees with a maximum of 5 years' experience in the following fields: corporate banking, risk management, credit management and international banking.
- Pass the English Placement test and personal interviews at KIBS.

Introduction to Islamic Banking

Level
Foundation

Type Islamic Programs

Date Nov. 6, 2025

Overview

This program aims to provide a fundamental and comprehensive understanding of the concept of Islamic banking, its core principles and products. It also covers the challenges faced by the Islamic banking industry.

Objectives

- Introduce participants to the concept of Islamic banking and its core principles.
- Understand the fundamental differences between Islamic and conventional banks.
- An overview of the financial products and services offered by Islamic banks compared to conventional bank.
- Review the financial products and services offered by Islamic banks.
- Clarify the shariah and legal frameworks governing Islamic banking operations.
- Discuss the challenges and opportunities in the financial market for Islamic banking.

Target Audience

- Employees in financial institutions
- Students and researchers in the field of Islamic finance
- Shariah advisors

Prerequisites

EQ (Emotional Intelligence) Leadership Certification Program

Level

Advanced

Type

Management & Self Development Date

Nov. 9 - 12, 2025

Overview

This transformational certification program equips leaders with insights and core tools to increase performance. Participants will clarify the essential ingredients of great leadership in today's context. They will learn tools and methods to accelerate change, sustain performance and leverage emotional intelligence to achieve better results.

Objectives

- Determine how leadership traits and attributes have changed over time, focusing especially on present-day and future leadership requirements.
- Recognize the positive impact of emotional intelligence (EQ) on teams and measurable performance outcomes.
- Learn to apply the Six Seconds' EQ-in-Action model with a system of specific tools, metrics and techniques to strengthen their leadership.
- Explore their core values to discover how it influences their thoughts, feelings and actions about the world.
- Apply strategies of resilience to enable them to more effectively respond to difficult moments in their lives.

Target Audience

- Middle to senior managers
- Executives and/or leaders

- Minimum 7 years of working experience.
- Currently in a leadership or managerial position currently; leading a team or a project
- English language proficiency.

ACI Operations Certificate

Exam Preparation Training Program

Level	Type	Date
Intermediate	Treasury & Investment	Nov. 9 - 12, 2025

Overview

The ACI Operations Certificate New Version Exam has been designed to cover the basic competence skills for the new entrants in roles of back and middle office environments as a well-trained and efficiently organized Treasury Operations Dept. is essential to complete every financial market transaction.

This certificate supports treasury operations teams and related groups to efficiently cope with stronger competition in the financial markets and to smooth cooperation with supervisory bodies.

Objectives

- Become up to date with the latest developments that affect the treasury operations.
- Develop a front to end treasury view in terms of process promoting a better understanding between trading community and operations staff.
- · Learn overall financial market and front to end treasury view
- · Learn about foreign exchange and money market settlement, derivatives, short term bonds and notes
- Be prepared to enter the certification exam.

Target Audience

- Recent entrants to the Operations Dept. (back and middle office)
- Internal and external auditors
- Risk and compliance officers
- Product control
- Other support areas to the treasury/dealing room

- Appropriate Educational Qualification
- Related working experience
- English language proficiency.

Certified Islamic Banker

Level Intermediate Type Islamic Programs

Date Nov. 9 - 12, 2025

Overview

The Certified Islamic Banker Certificate aims to enhance the capabilities and potential of employees in the Islamic financial and banking sector. It is available to all employees of Islamic banks and finance and investment companies at various professional levels. The program strives to provide its holders with fundamental sharia principles and equips them with banking knowledge and skills, enabling them to excel in diverse banking specializations. It is also suitable for recent graduates aspiring to work in Islamic banking institutions.

Objectives

- Grant the graduate a certificate in Islamic finance that reflects high professional recognition and endows them with fundamental knowledge and skills in Islamic banking.
- Build a solid knowledge base that qualifies participants for a deep understanding of the various Islamic financial and banking services.
- Support the career development journey of participants, enabling them to advance towards specialized career paths.

Target Audience

All employees in Islamic banks and financial institutions.

Prerequisites

Digital Transformation - G2

Level Intermediate

Innovation and Digital Information Technology

Date Nov. 9 - 12, 2025

Overview

This program provides banking professionals with the knowledge and skills needed to navigate the evolving digital landscape in financial services. This program covers the core concepts of digital transformation, including emerging technologies, automation, data analytics, artificial intelligence, and customer-centric digital banking solutions. Participants will explore strategies for implementing digital initiatives, overcoming challenges, and ensuring regulatory compliance while driving innovation and operational efficiency.

Objectives

- Understand the key drivers, trends, and technologies shaping digital transformation in banking.
- Apply digital tools and strategies to enhance banking services and operational efficiency.
- Analyze the impact of automation, AI, and data analytics on financial services.
- Evaluate regulatory considerations and cybersecurity challenges in digital banking.
- Develop customer-focused digital transformation strategies for competitive advantage.
- Recall best practices and case studies in successful digital transformation initiatives.

Target Audience

- Banking professionals involved in digital strategy and transformation.
- •IT and innovation leaders driving digital initiatives in financial services.
- Compliance and risk officers ensuring secure and regulated digital banking operations.
- Business analysts and product managers working on digital banking solutions,

Prerequisites

Experience in banking operations.

Banking Law and Practice in Kuwait

Level Intermediate Type Banking Laws

Date Nov. 16 - 18, 2025

Overview

This program provides a comprehensive understanding of banking law and practice within the Kuwaiti financial sector. It covers key legal frameworks, regulatory requirements and practical aspects of banking operations, ensuring compliance with the Central Bank of Kuwait's guidelines. Participants will explore case studies, regulatory challenges, and dispute resolution mechanisms, equipping them with essential legal insights to manage risks and ensure operational integrity in their banking practices.

Objectives

- Interpret key laws and regulations governing banking operations in Kuwait.
- Apply regulatory frameworks in day-to-day banking practices and compliance procedures.
- Analyze legal cases and disputes related to banking operations and contracts.
- Evaluate the impact of Central Bank of Kuwait regulations on banking services.
- Formulate legally sound banking contracts and policies aligned with Kuwaiti laws.
- Recall essential provisions of the Kuwaiti Banking Law and regulatory guidelines.

Target Audience

- Banking professionals involved in legal, compliance, and risk management.
- Relationship managers and operations staff seeking regulatory knowledge.
- Internal auditors and financial controllers in banks.
- · Legal advisors and consultants working in the banking sector

Prerequisites

ESG & Sustainability in Banking

Level Intermediate Type **Banking Operations**

Date Nov. 16 - 18, 2025

Dual Program

Overview

This program is designed to equip banking professionals with the knowledge and skills to integrate environmental, social and governance (ESG) principles into banking strategy and operations. As global financial markets increasingly prioritize sustainability and responsible finance, this program provides practical insights into ESG frameworks, regulatory requirements, sustainable finance products and the role of banks in supporting the transition to a greener economy. Participants will explore how to align ESG initiatives with risk management, corporate responsibility and long-term value creation.

Objectives

- Understand ESG concepts and their relevance to banking and financial stability.
- Apply ESG frameworks and reporting standards in banking practices.
- · Analyze the impact of climate risk and social responsibility on credit, investment, and operations.
- Evaluate sustainable finance tools, including green bonds, ESG-linked loans, and impact investing.
- Develop ESG strategies aligned with regulatory expectations and stakeholder demands.
- Recall international trends and best practices in ESG integration within financial institutions.

Target Audience

- Risk and compliance officers managing ESG risks.
- Corporate sustainability and CSR teams.
- Credit and investment professionals evaluating ESG performance.
- Strategy and governance professionals aligning ESG with business goals.

Prerequisites

Basic knowledge of banking operations and risk management.

Strategic Planning

Level

Advanced

Management & Self Development

Date

Nov. 16 - 18, 2025

Overview

This program is designed to empower banking professionals to lead and manage strategic initiatives with clarity, foresight, and alignment to institutional goals. This comprehensive program provides essential tools, decision-making frameworks, and a structured approach to strategy formulation, execution, and evaluation. It enables participants to think strategically, respond to market changes, anticipate future challenges, and build long-term resilience and competitiveness within the banking sector.

Objectives

- · Lead and manage the strategic planning process effectively to ensure alignment with organizational goals and long-term vision.
- Apply strategy formulation frameworks such as SWOT, PESTEL, and Porter's Five Forces to build structured and adaptive plans.
- Enhance decision-making by using practical tools and frameworks that support critical thinking in complex environments.
- Analyze internal and external factors influencing strategic direction in the banking industry.
- Evaluate key performance indicators and metrics to monitor the execution and effectiveness of strategic initiatives.
- Develop forward-looking strategies that prepare the organization for emerging risks, opportunities, and disruptions.
- Recall best practices in strategic communication, stakeholder alignment, and change management to drive successful outcomes.

Target Audience

- Mid to senior-level banking managers involved in strategic planning.
- Business development and transformation leaders.
- Department heads aligning team objectives with organizational strategy.
- Banking professionals preparing for leadership and strategic roles.

Prerequisites

Basic knowledge of banking operations and organizational management concepts.

Organizational Structure Development

Level

Advanced

Management & Self Development

Date

Nov. 16 - 20, 2025

Overview

This program is designed to help banking professionals understand, design, and optimize organizational frameworks that align with strategic goals. The program explores modern structuring models, governance, role clarity, hierarchy levels, and cross-functional alignment. Participants will learn how to build adaptive and scalable structures that enhance efficiency, collaboration, and responsiveness to market dynamics within the banking sector.

Objectives

- Understand the fundamentals and purpose of organizational structuring in banking.
- Apply design principles to create efficient and goal-aligned organizational charts.
- Analyze structural gaps, overlaps, and bottlenecks affecting performance.
- Evaluate centralized vs. decentralized structures and matrix models.
- Develop customized structures to support growth, innovation, and compliance.
- Recall governance, accountability, and communication flows within structures.

Target Audience

- •HR and organizational development professionals in banking.
- Department heads and senior managers involved in restructuring.
- Strategy and transformation teams.
- Banking professionals leading change and scalability efforts.

Prerequisites

Basic knowledge of organizational operations and management concepts.

Advanced Data Analytics & Business Intelligence

Level

Advanced

Type

Innovation & Digital Information Technology/ Educational

Date

Nov. 19 - 27, 2025

Overview

Transform raw data into actionable insights with our advanced program. Learn cuttingedge techniques in data analysis, predictive modeling and business intelligence tools to make data-driven decisions that drive business success.

Objectives

- Master advanced analytical techniques.
- Develop expertise in BI tools (Tableau, Power BI, SQL).
- Enhance decision-making skills with data insights.
- Apply knowledge through real-world projects.
- Stay updated with the latest trends.

Target Audience

- Data analysts
- Business intelligence professionals
- Managers and executives
- •IT and business professionals

Prerequisites

Balanced Scorecard Professional (BSP) Certification

Level

Advanced

Type

Management & Self Development

Date

Nov. 23 - 27, 2025

Overview

Balanced Scorecard systems are becoming the standard performance management system in many organizations worldwide. The name "Balanced Scorecard" comes from the idea of looking at strategic measures in addition to traditional financial measures to get a more balanced view of performance. The Institute's Nine Steps to Success framework is the basis of the course, where the emphasis is on shared participant experiences, lessons learned and best practices.

Objectives

- Understand the key concepts of the Balanced Scorecard.
- Learn a systematic nine-step methodology for building and implementing the Balanced Scorecard based on the performance management theory developed at Harvard University and the Institute's international Balanced Scorecard consulting experience.
- Achieve a recognized level of expertise in the Balanced Scorecard methodology.

Target Audience

This program is ideal for executives, managers, planners, and analysts who are part of the Balanced Scorecard development team and are seeking the best practical ideas for improving their organizations performance.

- Appropriate educational qualification
- Professionals with minimum 7 years of experience
- English language proficiency.

Al Risk Management Framework

Level

Advanced

Type

Risk Management

Date

Nov. 23 - 26, 2025

Overview

This program is designed to guide banking professionals through the identification, assessment, and governance of risks associated with the use of artificial intelligence in financial services. As AI becomes more integrated into credit, compliance, fraud detection, and customer engagement, this course equips participants with the knowledge to manage algorithmic bias, data privacy, model explainability, and regulatory risks. The program draws on global frameworks and ethical guidelines to help institutions build trustworthy and responsible AI systems.

Objectives

- Understand the key risks associated with AI use in banking.
- Apply governance structures and controls for AI model development and deployment.
- Analyze potential ethical and operational impacts of algorithmic decision-making.
- Evaluate risk mitigation approaches for data quality, bias, and explainability.
- Develop AI risk registers and monitoring tools aligned with internal policies and regulations.
- Recall global standards, principles, and regulatory expectations related to AI in finance.

Target Audience

- Risk and compliance officers managing emerging technology risks.
- Data scientists and AI developers in financial institutions.
- Internal auditors and governance professionals.
- Banking executives overseeing digital transformation and innovation.

Prerequisites

Basic understanding of AI applications and risk management in financial services.

Certified Bank Relationship Manager for HNW Customers (CBRM)



Level

Intermediate

Type

Treasury & Investment

Date

Nov. 30 - Dec. 4, 2025

Overview

Professional relationship managers are the key to build a strong business relationship, provide sophisticated knowledge and for adding value to the bank business. This program meets the needs of the banks who want to ensure that their relationship team can provide top quality service to high net worth/premier customers and deliver the most up-to-date advice.

Objectives

- Gain the necessary knowledge and capabilities of their role.
- Ensure superior customer service and contribute to the overall customer experience of private banking.
- Improve the level of services delivered as well as the return for the clients and the bank.
- Be aware of all related banking regulations and risk involved.
- Use transparent and ethical business practices to build strong relationships.

Target Audience

- Relationship manager
- Private banker
- Personal banking senior officer

Prerequisites

- · Hold a university qualification
- Pass the English placement test at KIBS
- Has worked in banking for at least 3 years as a private banker or personal banking senior officer

OR

• Diploma holder and worked in the banking sector with a minimum of 5 years' experience in the personal service banking field or similar

The Certified Islamic Specialist in Product Development

Level

Advanced

Type

Islamic Programs

Date

Nov. 30 - Dec. 4, 2025

Overview

The program is tailored for professionals and practitioners involved in the product development process in Islamic financial institutions. It is designed to impart the fundamental principles and practices of product development within the Islamic finance industry. This certificate guips participants with the knowledge and tools necessary to design and create products and services within the bounds of shariah principles.

Objectives

- Grant the employee of the banking sectors the status of a Certified Specialist in Islamic Specialist in Product Development.
- Gain deep understanding of product development within the Islamic finance industry, offering professional recognition and facilitating career advancement in the product development sector.
- Acquiring practical skills in product development applications, along with a robust understanding of the theory behind it, showcasing proficiency in executing product development projects.

Target Audience

- Product development team
- Shariah auditors and advisors
- Regulators
- Compliance and audit professionals
- Bankers
- General banking professionals
- Lawyers

Prerequisites

General understanding of Islamic contracts structures such as murabaha, wakala, ijara and the like.

Internal Audit Essentials

Level Foundation	Type Audit	Date Nov. 30 - Dec. 4, 2025
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Overview

This program provides auditors with a solid foundation in the principles and practices of internal auditing within the banking sector. It covers the audit lifecycle, risk-based auditing, internal controls assessment and reporting standards. Participants will gain practical skills to conduct audits effectively, identify areas of risk and ensure compliance with regulatory frameworks and internal policies.

Objectives

- Define the core principles, objectives, and standards of internal auditing.
- Apply audit methodologies to assess internal controls and processes.
- Analyze risks and identify control weaknesses during audit engagements.
- Evaluate the effectiveness of internal controls and recommend improvements.
- Develop clear and actionable audit reports that drive corrective actions.
- Recall regulatory standards and compliance requirements for internal auditing,

Target Audience

- New and junior internal auditors in banks.
- Audit officers transitioning to internal audit roles.
- Compliance and risk management staff supporting audit functions.
- Audit trainees seeking a foundational understanding of internal auditing.

Prerequisites

Direct Sales & Leads Management

Level Intermediate Type **Banking Operations** Date

Nov. 30 - Dec. 2, 2025

Overview

This program is designed to help banking professionals boost customer acquisition and conversion rates through effective management of sales pipelines and accurate forecasting techniques. The program focuses on aligning direct sales strategies with data-driven lead management, tracking performance metrics and improving forecasting accuracy. Participants will learn how to segment leads, qualify opportunities and use digital tools to drive predictable sales outcomes.

Objectives

- · Understand the fundamentals of direct sales and structured lead management in the banking sector.
- Apply tools and techniques for tracking and nurturing leads across the sales funnel.
- Analyze key performance indicators (KPIs) to assess sales team productivity and pipeline health.
- Evaluate forecasting models and apply them to improve sales predictability.
- Develop lead segmentation and scoring strategies for higher conversion.
- Recall best practices in managing customer relationships from lead to close.

Target Audience

- Direct sales and relationship management professionals in banking.
- Sales team leaders and branch managers.
- Marketing and CRM specialists.
- Business development teams responsible for lead generation and tracking.

Prerequisites

Basic understanding of banking sales operations and CRM systems.

Advanced Financial Analysis Techniques

Level

Advanced

Type

Credit Management/ Educational

Date

Nov. 30 - Dec. 9, 2025

Overview

This advanced program focuses on sophisticated financial analysis techniques used to evaluate investment opportunities, corporate performance and financial stability. Aimed at finance professionals and advanced students, the program covers complex valuation models, financial forecasting and risk management strategies.

Objectives

- Apply advanced financial valuation methods.
- Conduct in-depth financial forecasting and modeling.
- Analyze and interpret complex financial statements.
- Manage and mitigate financial risks using advanced techniques.
- Utilize financial analysis. software and tools effectively.

Target Audience

- Finance professionals
- Investment analysts
- Corporate finance specialists

Prerequisites



Repo Market

Level Intermediate **Type** Treasury & Investments

Date Dec. 3 - 8, 2025

Overview

This program is designed to provide banking professionals with a comprehensive understanding of repurchase agreements (repos) and their role in short-term funding, liquidity management, and monetary policy operations. This program explains how the repo market functions, the types of repo transactions, and their significance for financial institutions and central banks. Participants will gain practical insights into collateral management, pricing mechanics, risk considerations, and regulatory frameworks governing repo activities.

Objectives

- Understand the structure and purpose of repurchase agreements in the financial system.
- Apply repo instruments for short-term funding and liquidity management.
- Analyze the pricing and valuation of repos, including haircut and margining.
- Evaluate counterparty and collateral risks in repo transactions.
- Develop repo strategies that align with balance sheet and treasury objectives.
- Recall regulatory guidelines and market practices related to repo operations.

Target Audience

- Treasury and finance professionals.
- Risk and ALM officers in banks.
- Internal auditors and compliance teams.
- Senior managers involved in balance sheet and capital planning.

Prerequisites

Basic knowledge of financial markets, money market instruments, and bank funding operations.

Certified Digital Transformation Practitioner

Level

Advanced

Type

Innovation & Digital Information Technology **Date**

Dec. 7 - 11, 2025

Overview

This program is designed to instill principles surrounding an organization's transformation using digital technologies and business models. This enables improvement in business performance as well as efficient leveraging of technology to best meet the strategic goals of the organization. This highly interactive program is spread over 5 days and has a modular structure with periodic assessments, case studies and tools to equip you with high level abilities to innovate, digitize, and transform your companies. Living in the digital-centric business world it is very important for companies to be able to compete in the digital economy.

Objectives

- Acquire the broad knowledge needed to confidently convey to companies why they are the right people they need to help lead or manage their transformation.
- Develop knowledge to innovate, digitize and transform any organization in any industry, in any country.
- Offer credibility through certification title and in paper which will set participants apart from most professionals who currently lack any form of digital transformation training and certification.

Target Audience

The program is for business and technology managers and leaders who want to thrive in the digital economy and for mid or senior-level managers who need a strategy to lead through disruption. The program is vital for employees who want to understand the relevance of digital transformation and how to implement them in companies.

- Appropriate educational qualification
- Professionals with minimum 10 years of professional experience
- Proficiency in English language

Digital Banking, Payments and Financial Crimes

Level Intermediate Type Banking Laws **Date** Dec. 7 - 9, 2025

Overview

This program provides a comprehensive exploration of digital banking technologies, payment systems and the evolving landscape of financial crime in Kuwait. Participants will gain insights into digital banking trends, regulatory frameworks and best practices for secure digital transactions. Through case studies and practical examples, the program highlights methods to detect, prevent and respond to financial crimes, ensuring compliance with local and international regulations while safeguarding customers and banking institutions.

Objectives

- Explain the fundamentals of digital banking and payment systems in Kuwait.
- Implement security protocols to prevent fraud in digital transactions.
- Analyze patterns and indicators of financial crimes, including cyber threats.
- Evaluate regulatory requirements and their impact on digital banking operations.
- Develop strategies for digital payment security and anti-money laundering (AML) measures.
- Recall key provisions from the Central Bank of Kuwait and international financial crime regulations.

Target Audience

- Digital banking and payment operations managers.
- Risk management, compliance officers, and internal auditors.
- •IT and cybersecurity professionals in banking.
- Relationship managers and front-line banking staff handling digital services,

Prerequisites

(ICAAP) -Core Concepts & Pillar II Risks

Level Advanced Type Risk Management

Date

Dec. 7 - 11, 2025

Overview

This program introduces banking professionals to the Internal Capital Adequacy Assessment Process (ICAAP), a fundamental component of risk-based supervision under Basel II and III frameworks. The program outlines the objectives and structure of ICAAP, including risk identification, capital planning, stress testing, and governance. It also provides an in-depth review of Pillar II risks such as interest rate risk in the banking book (IRRBB), concentration risk, and liquidity risk-focusing on how banks assess and manage these in alignment with regulatory expectations and internal strategy.

Objectives

- Understand the purpose, structure, and regulatory context of ICAAP.
- Apply ICAAP principles to evaluate capital adequacy in relation to risk profile.
- Analyze key Pillar II risks and their impact on capital and strategic planning.
- Evaluate stress testing methodologies and their role in ICAAP frameworks.
- Develop effective governance and documentation practices for ICAAP implementation.
- Recall regulatory requirements, supervisory expectations, and industry best practices.

Target Audience

- Risk management and regulatory compliance professionals.
- Finance and capital planning teams in banks.
- Internal auditors and governance officers.
- Senior management and board members involved in capital oversight.

Prerequisites

Basic understanding of banking risk and Basel regulatory frameworks.

Cloud Applications Essentials

Level

Foundation

Innovation and Digital Information Technology

Date

Dec. 9 - 11, 2025

Overview

The Cloud Applications Essentials program introduces banking professionals to the fundamental concepts, benefits, and security considerations of cloud computing in financial services. This program covers cloud service models (laaS, PaaS, SaaS), deployment strategies (public, private, hybrid) and key applications of cloud technology in banking, such as digital banking platforms, data analytics, and cybersecurity. Participants will gain insights into cloud governance, compliance and risk management while exploring best practices for adopting cloud solutions efficiently.

Objectives

- Understand the core principles of cloud computing and its role in financial services.
- Apply cloud-based solutions to enhance banking operations, security and scalability.
- Analyze different cloud service models (laaS, PaaS, SaaS) and deployment strategies.
- Evaluate risk management and compliance challenges in cloud adoption.
- Develop strategies for implementing cloud applications securely and efficiently.
- Recall key cloud computing terminologies and regulatory considerations.

Target Audience

- •IT professionals and digital transformation leaders in banking.
- Compliance officers ensuring regulatory adherence in cloud adoption.
- Risk management professionals evaluating cloud security risks.
- Banking professionals involved in cloud strategy and implementation.

Prerequisites

Two years' experience in banking and IT operations.

IFRS-9 for Credit Professionals

Level Intermediate

Type Credit Management **Date**

Dec. 16 - 18, 2025

Dual Program

Overview

This program is designed to provide banking and finance professionals with a comprehensive understanding of IFRS 9 and its impact on credit risk management. This program covers the principles of expected credit loss (ECL), impairment calculations, staging criteria, and risk classification. Participants will learn how to apply IFRS 9 in assessing loan provisions, mitigating risks and ensuring compliance with regulatory requirements, enabling them to enhance their credit risk decision-making processes.

Objectives

- Understand the key principles and objectives of IFRS 9 and its impact on credit risk.
- Apply the Expected Credit Loss (ECL) model in assessing loan impairment.
- Analyze financial assets and classify them according to IFRS 9 staging criteria.
- Evaluate the impact of macroeconomic factors on credit risk provisioning.
- Develop effective strategies for managing and mitigating credit risk under IFRS 9.
- Recall regulatory requirements and reporting standards related to IFRS 9 implementation.

Target Audience

- Credit risk professionals and analysts responsible for loan impairment assessments.
- Relationship managers handling corporate and retail loan portfolios.
- Finance and compliance officers ensuring IFRS 9 regulatory adherence.
- Banking professionals involved in credit underwriting and risk reporting.

Prerequisites

Basic knowledge of financial reporting and credit risk concepts

Kuwaiti Sign Language - G3

Level

Foundation

Type

Management & Self Development

Date

Dec. 21 - 24, 2025

Overview

The program aims to train how to use Kuwaiti sign language to facilitate the process of communication and integration between bank employees and customers with hearing disabilities. This will encourage customers to express their needs and ideas within their respective banks.

Objectives

- Educate participants on the psychology and culture of people with hearing disabilities.
- How to communicate effectively with hearing impaired customers.
- Acquire the ability to perform and master the technical skills of sign language.

Target Audience

Bank employees who have direct contact with customers.

Prerequisites



JANUARY | 2026

How to Write Legal Contracts

Level Intermediate Type Banking Laws

Date Jan. 6 - 8, 2026

Overview

This program equips banking professionals with the essential skills to draft clear, enforceable, and legally compliant contracts. It covers key principles of contract law, essential clauses, risk mitigation strategies, and best practices for structuring agreements. Participants will gain hands-on knowledge in drafting precise contracts that minimize legal exposure while ensuring compliance with banking and financial regulations.

Objectives

- Understand the fundamental principles of contract law and their application in banking.
- Apply best practices for drafting legally sound and enforceable contracts.
- Analyze contract clauses to identify potential risks and liabilities.
- Evaluate the enforceability and compliance of contracts with regulatory requirements.
- Develop well-structured agreements that protect the interests of financial institutions and clients.
- Recall key legal terms, contractual obligations and dispute resolution mechanisms.

Target Audience

- Legal advisors, compliance officers, and contract managers in banks.
- Relationship managers and corporate banking professionals handling financial agreements.
- Risk management professionals involved in contract review and mitigation.
- Banking professionals responsible for negotiating and structuring financial transactions.

Prerequisites

EQ for Bankers (Emotional Intelligence)

Level Intermediate

Management & Self Development

Date Jan. 6 - 8, 2026

Overview

This program focuses on developing emotional intelligence as a critical soft skill for success in the banking industry. Emotional intelligence enhances self-awareness, interpersonal communication, resilience, and leadership—especially in customer interactions and team environments. This program provides practical tools and strategies to recognize emotions, manage stress, empathize with clients, and foster positive professional relationships within banking contexts.

Objectives

- Understand the components of emotional intelligence and their relevance in banking.
- Apply self-awareness and emotional regulation techniques in workplace situations.
- Analyze emotional cues in customer and colleague interactions.
- Evaluate the role of empathy and active listening in client relationships.
- Develop emotionally intelligent responses to conflict and pressure.
- Recall strategies to build trust, collaboration, and influence in banking teams.

Target Audience

- Customer-facing bankers and relationship managers.
- Team leaders and supervisors in retail and corporate banking.
- HR, training, and employee engagement professionals.
- Any banking staff seeking to enhance interpersonal and leadership skills

Prerequisites

Information Technology Risk Management

Level Intermediate Type Risk Management

Date Jan. 6 - 8, 2026

Overview

This program equips banking professionals with the tools and frameworks needed to identify, assess, and mitigate risks associated with technology systems and digital operations. The program covers cyber risk, data breaches, system failures, IT governance, and regulatory compliance, with a focus on aligning IT risk with overall enterprise risk strategies. Participants will explore industry standards such as COBIT, NIST, and ISO 27001 while learning how to build resilient and secure IT environments.

Objectives

- Understand the nature and categories of IT risks in banking.
- Apply frameworks and standards for IT risk governance and control.
- Analyze cyber threats, vulnerabilities, and potential impacts on banking operations.
- Evaluate IT controls, business continuity, and incident response strategies.
- Develop risk assessments and mitigation plans for technology infrastructure.
- Recall regulatory expectations and best practices for IT risk management.

Target Audience

- •IT and cybersecurity professionals in the banking sector.
- Risk and compliance officers overseeing technology-related risks.
- Internal auditors involved in IT governance reviews.
- Digital transformation and operations leaders in financial institutions.

Prerequisites

Basic understanding of IT systems and risk management principles.

ATD - Master Trainer

Level Advanced Type

Management & Self Development

Date

Jan. 11 - 13, 2026

Overview

The ATD Master Trainer Program is a unique assessment-based certificate offering that covers the entire process of delivering training including assessment, preparation, creating a positive leaning environment, facilitating learning and evaluation learning. Grounded in theory and focused on practice and application, this program will develop your professional capacity in this area of expertise and shall accelerate your pathway toward achieving the APTD or CPTD Certification.

Objectives

- Diagnose their current ability in delivering training with the ATD Master Trainer™ selfassessment tool, the Learning Prioritization Inventory.
- Demonstrate the ATD essential skills in delivering training including preparation, creating a positive learning climate, facilitating learning, managing challenges and evaluating learning.
- Apply adult learning principles and cognitive learning theory.
- Describe various models of instructional design (ID)
- · Identify best practices for maintaining and enforcing organizational standards.

Target Audience

This program is ideal for experienced professionals ready to elevate their skills and demonstrate mastery in training delivery and facilitation. Roles may include:

- Facilitators
- Professional trainers
- Training consultants & officers
- Faculty instructors or developers
- · Managers and/or directors of Learning and Talent Development

- Minimum of five years in the training and facilitating profession
- Experience with developing engaging, learner-centered training solutions
- Completed a foundational ATD certificate program

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certified Bank Branch Operations Manager (CBBOM)



Level

Intermediate

Type **Banking Operations** **Date**

Jan. 11 - 29, 2026

Overview

This program is structured in a way that enables the participants to unlock their managerial skills as well as technical skills in a way that merges between their gained knowledge from their studies and their working experience to satisfy their organizations strategic goals and to maximizing its profits.

Objectives

- Gain and enhance the key competences of their role.
- Ensure their primary responsibilities are achieved.
- Work with the bank team to meet the needs of the bank's customers.

Target Audience

- Assistant branch bank manager
- Senior supervisor
- Private banker
- Senior operations officer

Prerequisites

- Pass the English placement test at KIBS
- · Hold a university qualification and worked in the banking sector with a minimum of 3 years' experience in the field of operations, branches or similar

• Diploma holder and have worked in the banking sector with a minimum of 5 years' experience in the operations field, branches or similar

Introduction Data Analytics & Visualization

Level

Foundation

Innovation and Digital Information Technology

Date

Jan. 11 - 14, 2026

Overview

This program equips banking professionals with the skills to analyze financial data, extract insights, and present findings effectively using visualization tools. This program covers essential data analysis techniques, business intelligence applications, and best practices for creating dashboards and reports. Participants will explore tools such as Excel, Power BI and Tableau to transform raw data into actionable insights that support strategic decision-making in banking and finance.

Objectives

- Understand the fundamentals of data analytics and visualization in banking.
- Apply data analysis techniques to interpret financial trends and customer behavior.
- Analyze large datasets using business intelligence tools such as Excel, Power BI, and Tableau.
- Evaluate the effectiveness of different visualization methods for financial reporting.
- Develop interactive dashboards and data-driven reports for decision-making.
- Recall key data analytics concepts and best practices for visualization.

Target Audience

- Banking professionals involved in data analysis and reporting.
- Risk and financial analysts using data for decision-making.
- Business intelligence and digital transformation teams in financial institutions.
- IT and operations professionals working with financial data visualization tools.

Prerequisites

Basic understanding of financial data and Excel.

Asset and Liability Management (ALM)

Level Advanced Type Treasury & Investments

Date Jan. 11 - 14, 2026

Overview

This program is designed to provide banking professionals with the knowledge and tools to effectively manage financial risks related to balance sheet structure. This program covers key areas such as interest rate risk, liquidity risk, funding strategies, and capital adequacy. Participants will explore ALM frameworks, regulatory expectations, and modeling techniques to ensure alignment with profitability, risk appetite, and longterm sustainability.

Objectives

- Understand the fundamentals and objectives of ALM in banking.
- Apply techniques to manage interest rate and liquidity risks.
- Analyze the relationship between assets, liabilities, and capital under various scenarios.
- Evaluate the impact of market movements on net interest margin and earnings.
- Develop balance sheet strategies aligned with risk and return objectives.
- Recall regulatory requirements and best practices related to ALM.

Target Audience

- Treasury and finance professionals.
- Risk and ALM officers in banks.
- Internal auditors and compliance teams.
- Senior managers involved in balance sheet and capital planning.

Prerequisites

Basic understanding of financial instruments, risk, and bank balance sheets.

FranklinCovey Leadership Excellence **Program - G2**

Level Advanced

Type

Management & Self Development

Date

Jan. 11 - May 14, 2026

Overview

FranklinCovey is the world's most trusted provider of leadership solutions that unleash the full potential of leaders and their teams.

FranklinCovey's unique approach combines powerful content based on research and development, expert consultants, and innovative technology that supports and reinforces lasting behavior change. Lasting behavior change begins from the inside out—with who you are and how you see things. This translates into how you engage and lead others. This program is based on timeless principles of human effectiveness and is designed to help people change both.

The program consists of hybrid training (in person and on demand sessions) on five different modules.

Objectives

- · KIBS, the Preferred Partner of FranklinCovey, work together to build the power skills for personal and interpersonal effectiveness for leaders and their teams.
- The leaders will see their potential to engage others, expand their impact, create collective action and deliver breakthrough results for their banks.
- The 7 Habits of Highly Effective People course equips learners with foundational human skills like emotional intelligence, proactive problem-solving and selfleadership.

Target Audience

- Executive role
- Manager
- Team Leaders

- Minimum of seven years' work experience in leading teams and management.
- English language proficiency.

Anti-Money Laundering and Countering the Financing of Terrorism Specialist -**AMLCFT - G2**

Level	
Intermediate	

Type Banking Laws

Date Jan. 18 - 29, 2026

Overview

This certificate provides a comprehensive and practical understanding of global and local frameworks for combatting money laundering and terrorist financing. It covers regulatory mechanisms and sanctions from various organizations and legal authorities, emphasizing real-world AMLCFT risks in business activities. Beyond theory, it offers practical application through case studies and risk assessment practice assignment, enhancing participants' comprehension of the subject.

Objectives

- · Understand the International best practices in law enforcement and aligns them with local applications.
- Explore regulatory requirements, sanctions and the real-world risks businesses face including those related to emerging financial technologies.
- Develop practical skills through case studies, assignments and hands-on risk assessments.
- Gain a better understanding of how to avoid sanctions, violations and their resulting consequences.
- Learn about new fintech developments and their impact on money laundering.
- Aligning with the rectification of deficiencies related to anti-money laundering and counter-terrorist financing as outlined in the mutual evaluation report of the State of Kuwait issued by the Financial Action Task Force (FATF).

Target Audience

- Employees working in the banks and financial institutions in AML, compliance, risk management, IT or Internal Audit Depts.
- Regulators staff as per Law 106/2013
- E-payment services providers

- Relevant educational qualification
- English language proficiency.
- Minimum of 2 years of related experience

Financial Modeling Using Excel

Level

Intermediate

Type

Finance & Accounting

Date

Jan. 19 - 22, 2026

Overview

This program is designed to equip banking professionals with the skills to build, analyze, and interpret financial models effectively. Participants will learn how to construct dynamic models, apply key financial concepts and use Excel functions to evaluate financial performance, risk and valuation. The program covers best practices in model structuring, sensitivity analysis, and forecasting techniques, providing a handson approach to decision-making in banking and finance.

Objectives

- Understand the fundamental principles of financial modeling and its applications in banking.
- Apply Excel formulas and functions to develop dynamic financial models.
- Analyze financial statements and forecast future performance using modeling techniques.
- Evaluate risk scenarios and conduct sensitivity analysis for better decision-making.
- Create structured and professional financial models aligned with industry best practices.
- Recall essential financial modeling terminologies and concepts for effective implementation.

Target Audience

- Corporate and investment bankers involved in financial analysis and decision-making.
- Credit analysts and risk managers assessing financial viability.
- Finance professionals responsible for forecasting and valuation.
- Banking professionals looking to enhance their Excel-based financial modeling skills.

Prerequisites

Basic knowledge of Excel and financial concepts.

International Trade Finance Operations

Level Intermediate Type **Banking Operations**

Date Jan. 19 - 22, 2026

Overview

This program provides banking professionals with a comprehensive understanding of international trade finance operations, including the integration of foreign exchange (FX) mechanisms in cross-border transactions. It covers key trade finance instruments such as letters of credit, documentary collections, guarantees and supply chain financing, alongside FX operations, currency risk management and regulatory compliance. Participants will develop expertise in facilitating secure and efficient international trade transactions while mitigating financial and FX-related risks.

Objectives

- Understand the fundamentals of international trade finance and the role of FX operations in cross-border transactions.
- Apply trade finance instruments such as letters of credit, guarantees, and supply chain financing while managing FX risks.
- Analyze the impact of currency fluctuations on trade finance transactions and develop hedging strategies.
- Evaluate compliance with international trade finance and FX regulations, including UCP 600, Incoterms, and AML requirements.
- Develop structured trade finance solutions that incorporate FX risk management to enhance liquidity and reduce exposure.
- Recall key trade finance and FX terms, documentation requirements, and regulatory obligations.

Target Audience

- Trade finance officers, relationship managers, and corporate banking professionals.
- •FX dealers, treasury professionals, and risk management specialists handling traderelated transactions.
- Operations staff involved in processing letters of credit, collections, guarantees, and FX settlements.
- Banking professionals advising clients on international trade finance and FX risk mitigation strategies.

Prerequisites

Essential Economics for Financial Professionals

Level

Foundation

Type

Credit Management/ Educational

Date

Jan. 20 - 29, 2026

Overview

This program introduces the fundamental principles of economics. Special emphasis is placed on macroeconomics and topics of importance to bankers. The program covers the basics of economic theory and includes examples of the application of economics to banking. The program suits bank personnel who have not had a formal program in economics and wish to increase their understanding of economics.

Objectives

- Learn the meaning of economic terminology and the discipline of economic reasoning.
- Understand economic concepts, follow economic news and analyze important economic questions.
- · Locate and obtain economic data and information and use it to examine contemporary economic issues.
- Apply quantitative tools to analyze economic data and trends.
- Understand the business cycle and determine the best performing sector.
- Apply economic principles to important questions in the financial services industry.
- Apply economic indicators for investment decision making.
- Appreciate the major economic policy problems faced by the government: economic growth, unemployment, inflation, and budget deficits and debt.
- Assess country risk and common applied ratios.
- Understand the Central Bank balance sheet.

Target Audience

All bankers who need to deepen their understanding of economics

Prerequisites

Treasury in Islamic Banks

Level
Advanced

Type Islamic Programs

Date Jan. 25 - 29, 2026

Overview

The program will train newly joined dealers at the treasury dealing room, which illustrates the basic foreign exchange, money market mathematics and introduces basic asset and liability management for treasury management.

Objectives

- Quote FEX spot and outright forward.
- Price the cross rate in spot and forward.
- Calculate the P&L for the FEX.
- Calculate MM profit or loss.
- Understand the Sukuk Market dynamics.
- Understand the wider aspect of treasury function in banks.
- Understand risk management related to treasury.

Target Audience

- Newly joined treasury trading floor (dealer trainee or assistant dealers)
- Newly joined treasury operations officers
- Market & risk liquidity analysts
- Operations officer at retail, corporate and central operations
- Relationship officers at retail and corporate banking

- Basic understanding of financial markets and instruments
- Fundamental knowledge of Islamic finance principles

Basel III and Basel IV Implications for Credit Management

Level Intermediate

Type Credit Management

Date Jan. 25 - 28, 2026

Dual Program

Overview

This program explores Basel III and Basel IV regulatory frameworks, focusing on their impact on credit risk management in the banking sector. Participants will gain insights into capital adequacy, risk-weighted assets, liquidity standards, and evolving compliance requirements. The program emphasizes practical applications to enhance credit decision-making and mitigate financial risks while ensuring regulatory compliance.

Objectives

- Interpret Basel III and Basel IV requirements and their significance for credit risk management.
- Apply capital and liquidity risk management strategies to meet regulatory expectations.
- Analyze the impact of credit risk weight calculations on loan portfolios and risk exposure.
- Evaluate stress testing frameworks and risk mitigation techniques in compliance with Basel standards.
- Develop risk-based lending policies aligned with Basel III/IV guidelines.
- Recall key changes introduced by Basel IV and their implications for credit operations

Target Audience

- Credit risk managers and analysts in banking institutions.
- Corporate and retail lending officers responsible for credit assessment.
- Compliance and risk management professionals dealing with Basel regulations.
- Financial controllers and treasury professionals involved in capital planning

Prerequisites

FEBRUARY | 2026

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certified Assistant Bank Branch Manager Program (CABBM) - G3



Level Intermediate

Type Banking Operations

Date Feb. 1 - 5, 2026

Overview

Managing a bank branch is a team responsibility with the branch manager and assistant branch manager leading the team in ensuring all the bank's objectives are met. Within banks the assistant branch manager has many responsibilities; this program will assist them in successfully achieving their responsibilities utilizing international standards and best practices.

Objectives

- Fully understand their role.
- Ensure their primary responsibilities are achieved.
- Work with the bank team to meet the needs of the banks' customers.

Target Audience

Assistant bank branch managers and those who will be promoted to be in this role.

Prerequisites

- Pass the English Placement Test at KIBS.
- University degree holder and work experience in the banking sector with minimum 3 years' experience in operations, branches or similar.

OR

• Diploma holder with a minimum of 5 years' experience in operations, branches or similar.

Islamic Banking Services

Level	
Foundation	١

Type Islamic Programs

Date Feb. 1 - 5, 2026

Overview

This foundation-level program offers a comprehensive introduction to the principles and practices of Islamic banking. Designed for individuals new to the field, the program covers the shariah-compliant financial transactions, the structure and function of Islamic banking products and the regulatory framework for the field. Participants will gain an understanding of the ethical considerations embedded in Islamic financial services.

Objectives

- · Understanding of the fundamental principles of Islamic finance including the prohibition of interest, risk-sharing and ethical investment.
- Acquiring knowledge about the regulatory environment and compliance requirements specific to Islamic banking, including the role of shariah boards and key regulatory bodies.
- Exploring various Islamic banking products like Murabaha, Ijara and Sukuk and compare them with their conventional counterparts.
- Explaining the key differences between conventional and Islamic banking systems.

Target Audience

- Entry-level banking professionals
- Current conventional banking employees
- Finance and business students
- Regulators and policy maker

Prerequisites

Finance for Non-Financial Professionals

Level

Foundation

Type

Finance & Accounting

Date

Feb. 1 - 4, 2026

Overview

This program is designed to help non-financial professionals in the banking sector understand essential financial principles and practices. By demystifying financial terminology and concepts, participants will gain the confidence to interpret financial statements, manage budgets and contribute to financial decision-making. The program emphasizes real-world applications to bridge the gap between technical finance and day-to-day business operations.

Objectives

- Understand the basic concepts of finance, including key financial terms and statements.
- Apply financial principles to interpret income statements, balance sheets, and cash flow reports.
- Analyze financial performance using key ratios and indicators.
- Evaluate budgets and forecasts for better resource planning and accountability.
- Develop confidence in participating in financial discussions and decisions.
- Recall financial implications of operational and strategic business decisions.

Target Audience

- HR, IT, operations, marketing and administrative professionals in the banking sector.
- Team leaders and middle managers with budget responsibilities.
- Project managers seeking to understand financial impacts.
- Any non-finance staff who interact with financial data or reports.

Prerequisites

Innovative Thinking - G2

Level

Intermediate

Management & Self Development

Date

Feb. 1 - 5, 2026

Overview

This program is tailored for banking professionals who aim to challenge conventional approaches and drive creative problem-solving within their institutions. The program cultivates a mindset of curiosity, experimentation, and continuous improvement. Participants will explore techniques such as design thinking, lateral thinking, and innovation frameworks to generate fresh ideas, enhance services, and respond dynamically to change in the banking sector

Objectives

- Understand the principles of innovative thinking and its role in banking transformation.
- Apply creative techniques to solve real-world challenges.
- Analyze customer needs and internal gaps to generate relevant solutions.
- Evaluate the feasibility and impact of new ideas before implementation.
- Develop a culture of innovation within teams and departments.
- Recall global trends and case studies in banking innovation.

Target Audience

- Banking professionals in product development and service design.
- Innovation and strategy teams.
- Department heads and team leaders driving transformation.
- Any staff aiming to improve processes and customer experience.

Prerequisites

AI in Fintech Essentials

Level Intermediate

Innovation and Digital Information Technology

Date

Feb. 3 - 5, 2026

Overview

This program introduces banking professionals to the transformative role of artificial intelligence in financial technology. This program covers Al-driven innovations in banking, risk management, fraud detection, robo-advisory services, and customer experience enhancement. Participants will explore the applications of machine learning, natural language processing, and predictive analytics in fintech, gaining insights into how AI is reshaping financial services while ensuring compliance with regulatory frameworks.

Objectives

- Understand the fundamentals of AI and its impact on the financial industry.
- · Apply AI-driven solutions in areas such as risk management, fraud detection, and personalized banking.
- Analyze machine learning models and their applications in financial decision-making.
- Evaluate ethical and regulatory considerations in implementing AI solutions in fintech.
- Develop AI-powered strategies to enhance customer experience and operational efficiency.
- Recall key AI technologies, such as natural language processing and predictive analytics, in fintech applications.

Target Audience

- Banking and fintech professionals exploring AI applications.
- Risk management and compliance officers assessing Al-driven financial solutions.
- •IT and digital transformation specialists working in financial services.
- Data analysts and innovation leaders in banking and financial technology.

Prerequisites

Basic understanding of financial services and technology trends.

Certified Bank Wealth Manager (CBWM)



Level

Advanced

Type

Treasury & Investment

Date

Feb. 8 - 12, 2026

Overview

This program builds over the relationship management knowledge acquired by participants at the Certified Bank Relationship Manager (CBRM) with a deep coverage of assets and investment products available in the market as they will gain knowledge to provide appropriate solutions to meet investment, retirement and protection planning needs for their clients. The program meets the needs of the banks who want to ensure that their relationship team can provide top quality financial advice to high net worth/ultra high net worth customers.

Objectives

- Gain the necessary investment and product knowledge and capabilities for their role.
- Understand the main characteristics of equities, fixed income, derivatives and shariah compliant products.
- Critically analyze and value equity, fixed income and derivatives securities.
- Master the investment management process, methods of trade and portfolio asset allocation, monitoring and re-balancing.
- Understand the framework for portfolio management and financial planning for HNWI.

Target Audience

- Relationship manager
- Wealth manager
- Financial advisor
- Personal banking senior officer

- · Hold a university qualification
- Pass the English placement test at KIBS
- Successfully passed the Certified Bank Relationship Manager for HNW Customers Program - CBRM
- · Worked in the banking sector with minimum 5 years of experience as a relationship manager, wealth manager, financial advisor, personal banking senior officer or similar jobs.

Automated System for Applying Murabaha Contracts

Level

Advanced

Type Islamic Programs Date

Feb. 8 - 9, 2026

Overview

This program provides a comprehensive explanation of the financial system and the role of banks in attracting and utilizing funds through commodity Murabaha transactions. It also evaluates the benefits of this practice within Islamic finance.

Objectives

- Establish a foundational understanding of the evolution of commodity Murabaha transactions.
- Understand the issues related to commodity Murabaha.
- Learn about the rulings issued by Islamic jurisprudence councils regarding this type of transaction.
- Assess various structures used in executing commodity Murabaha.
- Enhance knowledge of commodity trading mechanisms in international markets.

Target Audience

Employees working in banks and Islamic financial institutions, as well as individual investors.

Prerequisites

Credit Proposal Writing

Level Intermediate

Type Credit Management

Date Feb. 8 - 11, 2026

Overview

This program is designed to enhance bankers' ability to draft clear, structured and data-driven credit proposals. This program provides in-depth insights into financial statement analysis, risk assessment and effective communication of creditworthiness to decision-makers. It covers key components of a credit proposal, including borrower analysis, industry evaluation, risk mitigation strategies and loan structuring to support sound credit decision-making.

Objectives

- Comprehend the essential structure and purpose of a credit proposal.
- Apply financial and qualitative analysis techniques to assess borrower creditworthiness.
- Analyze industry trends, business risks, and financial projections to strengthen credit recommendations.
- Evaluate the effectiveness of risk mitigation measures and collateral structures in lending proposals.
- Create clear, concise, and well-structured credit proposals that align with bank policies and risk appetite.
- Recall key credit terms, regulatory considerations, and best practices in proposal writing.

Target Audience

- Relationship managers and corporate bankers involved in credit structuring.
- Credit analysts and risk officers responsible for evaluating credit proposals.
- Loan officers and underwriters who review and approve credit applications.
- Banking professionals looking to enhance their credit analysis and proposal writing skills.

Prerequisites

Market Risk Management

Level
Intermediate

Type Risk Management

Date Feb. 8 - 10, 2026

Overview

This program is designed to equip banking professionals with the knowledge and tools necessary to identify, measure, and manage market risk exposures arising from interest rates, foreign exchange, equity prices, and commodity movements. The program covers key methodologies such as Value at Risk (VaR), stress testing, and scenario analysis, while also emphasizing regulatory requirements and risk governance frameworks. Participants will gain the skills to evaluate risk-adjusted performance and ensure alignment with the bank's risk appetite.

Objectives

- Understand the nature and sources of market risk in banking operations.
- Apply risk quantification techniques such as VaR and sensitivity analysis.
- Analyze the impact of market variables on trading and investment portfolios.
- Evaluate stress testing and scenario planning tools in market risk management.
- Develop risk monitoring and reporting systems in line with regulatory expectations.
- Recall key regulatory standards and governance practices for market risk oversight.

Target Audience

- Market and risk management professionals.
- Treasury and investment teams in banks.
- Internal auditors and compliance officers.
- Senior managers involved in trading oversight or portfolio risk control.

Prerequisites

Basic understanding of financial markets, instruments, and risk management principles.

Decision-Making Process in Credit

Level Intermediate

Type Credit Management

Date Feb. 10 - 12, 2026

Overview

This program provides banking professionals with a structured approach to evaluating and making informed credit decisions. This program explores various credit decision models, including judgmental, statistical and Al-driven approaches to assess creditworthiness effectively. Participants will gain insights into risk assessment frameworks, credit scoring models and scenario-based decision-making techniques to enhance lending strategies and risk

Objectives

- Understand different credit decision-making models and their applications.
- Apply risk assessment techniques to enhance credit evaluation and approval processes.
- Analyze credit scoring models and their role in determining creditworthiness.
- Evaluate the impact of macroeconomic and industry trends on credit decisions.
- Develop data-driven decision-making strategies to optimize lending outcomes.
- Recall regulatory considerations and best practices in credit decision-making.

Target Audience

- Credit risk analysts and loan officers involved in credit evaluation.
- Relationship managers responsible for assessing client creditworthiness.
- Banking professionals working in lending, underwriting, and risk management.
- Compliance officers ensuring adherence to credit risk regulations.

Prerequisites

Basic knowledge of credit risk and financial analysis.



Certified Bank Branch Manager (CBBM) - G2



Level

Advanced

Type

Banking Operations

Date

Mar. 29 - Jun. 25. 2026

Overview

Managing a retail bank branch is a challenging role that demands a wide range of skills, strong leadership, and a deep understanding of customer needs and operational excellence. In Kuwait's highly competitive banking landscape, only the most capable and well-prepared managers thrive. That's why appointing well-trained, driven individuals as branch managers is critical. This comprehensive program equips participants with the essential knowledge and practical tools needed to excel, culminating in the prestigious Certified Bank branch manager designation.

Objectives

- Gain and enhance key competencies such as knowledge, skills and attitude to enable the participant to fulfill the role of a retail banking branch manager.
- Acquire and be able to utilize the management and leadership competencies and banking business related competencies.

Target Audience

Bank branch managers and bankers who will be promoted as bank branch managers.

- University degree holder
- Working in the banking sector with a minimum of 5 years' experience in the field of operations, branches or similar
- Pass the English placement test at KIBS
- Successfully passed the CABBM program or CBBOM program

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certified Direct Sales Professional (CDSP)



Level

Intermediate

Type

Marketing & Business Development

Date

Mar. 29 - Apr. 13. 2026

Overview

This program is comprehensive training designed to enhance the skills of sales professionals across four key areas: Selling skills, the art of communication, professional image and customer satisfaction & loyalty. The program emphasizes the importance of a strong professional image in fostering credibility and trust, alongside strategies for ensuring customer satisfaction and cultivating long-term loyalty. This program equips sales professionals with the tools they need to excel in direct sales and build lasting customer relationships.

Objectives

- Master sales conversations, handle objections, close sales and follow-up effectively.
- · Improve communication planning, skills, audience understanding, body language and active listening.
- Enhance etiquette, conversational skills, and communication for phone, email and text.
- Understand customer needs, improve satisfaction and build long-term loyalty.

Target Audience

Sales professionals, customer service reps, and client-facing individuals seeking to improve sales, communication and customer loyalty skills. Ideal for both beginners and experienced professionals.

- · University degree or diploma holder in relevant fields such as business, marketing or related fields.
- New recruits or employees with a maximum of 3 years' experience in direct sales or customer-facing roles.
- Pass the English Placement Test at KIBS.

Strategic Financial Management

Level Advanced

Type Finance & Accounting Date

Mar. 29 - Apr. 1. 2026

Overview

The program empowers banking professionals with the tools and insights needed to align financial decision-making with long-term strategic goals. Participants will explore capital structure optimization, investment analysis, cost of capital and financial planning in a dynamic market environment. The program focuses on using financial strategy to drive growth, manage risk and create sustainable value across banking operations.

Objectives

- Understand the relationship between financial decisions and strategic objectives.
- Apply strategic tools for capital budgeting, investment appraisal, and financial forecasting.
- Analyze capital structure and cost of capital to support optimal financial planning.
- Evaluate the financial impact of strategic initiatives and corporate actions.
- Develop integrated financial strategies that enhance value and mitigate risk.
- Recall key concepts in performance measurement, shareholder value, and strategic control.

Target Audience

- Senior finance professionals and financial controllers in banking.
- Corporate bankers and relationship managers involved in strategic planning.
- Risk officers and investment analysts contributing to long-term financial decisions.
- Banking professionals aiming to align financial insights with strategic direction.

Prerequisites

Background in finance, financial analysis or corporate banking.

Audit Report Writing

Level Intermediate Type Audit Date Mar. 29 - Apr. 1. 2026		Type Audit	Date Mar. 29 - Apr. 1. 2026
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Overview

This program equips banking auditors with the skills to communicate audit findings clearly, accurately and professionally. The program focuses on the structure, language, and tone of effective audit reports while emphasizing objectivity, clarity and actionoriented recommendations. Participants will learn how to tailor reports to different audiences, document evidence and ensure compliance with audit reporting standards and regulatory expectations.

Objectives

- Understand the purpose, structure, and components of a professional audit report.
- Apply best practices in organizing audit observations, findings, and recommendations.
- Analyze the clarity and tone of audit communications for various stakeholders.
- Evaluate audit evidence to support factual, defensible, and objective conclusions.
- Develop concise and actionable audit reports aligned with regulatory and internal standards.
- Recall common reporting pitfalls and how to avoid ambiguity and misinterpretation.

Target Audience

- Internal auditors and audit officers in the banking sector.
- Compliance and risk professionals responsible for audit follow-up.
- Audit team leads and report reviewers.
- Trainee auditors seeking to enhance their audit communication skills.

Prerequisites

Basic knowledge of internal auditing principles.

Data-Driven Decision Making

Level

Intermediate

Innovation and Digital Information Technology

Date

Mar. 29 - 31. 2026

Overview

This program empowers banking professionals to use data as a strategic asset in shaping sound business decisions. The program covers essential frameworks for collecting, analyzing, and interpreting data to guide planning, risk assessment, and performance evaluation. Participants will learn how to integrate data insights into decision-making processes, balance intuition with evidence, and foster a data-centric culture across banking operations.

Objectives

- Understand the principles and value of data-driven decision-making in banking.
- Apply analytical thinking to evaluate financial and operational data.
- Analyze data patterns and trends to support strategic planning.
- Evaluate the quality, relevance, and reliability of data used in decision-making.
- Develop actionable insights from data to improve banking outcomes.
- Recall tools, techniques, and best practices used in data-informed decision processes.

Target Audience

- Banking professionals involved in strategy, planning, and performance evaluation.
- Managers and team leaders seeking to incorporate data in their decisions.
- Risk and compliance officers using data to guide assessments.
- Analysts and business intelligence professionals in the financial sector

Prerequisites

Basic understanding of business operations and data concepts.

Wellbeing at Workplace

Level Intermediate

Type Management & Self Development

Date Mar. 29 - 31, 2026

Dual Program

Overview

This program is designed to help banking professionals create and sustain a healthy, productive, and positive work environment. It addresses physical, mental, emotional, and social wellbeing in the context of high-pressure banking roles. The program provides practical strategies for stress management, work-life balance, emotional resilience, and building a supportive workplace culture that enhances employee engagement and long-term performance.

Objectives

- Understand the dimensions and importance of workplace wellbeing.
- Apply techniques to manage stress and maintain emotional balance.
- Analyze the impact of wellbeing on productivity, retention, and team morale.
- Evaluate current workplace practices and identify areas for improvement.
- Develop personalized wellbeing plans and team-based wellness initiatives.
- Recall key wellbeing frameworks and tools used in corporate environments.

Target Audience

- •HR and employee engagement professionals in banking.
- Team leaders and department managers.
- Staff involved in employee development and internal culture initiatives.
- All banking professionals seeking better balance and performance.

Prerequisites



2025 | 2026 TRAINING PROGRAMS CALENDAR

Advanced Certificate in Credit Management (ACCM)



Level

Advanced

Type Credit Management **Date**

Apr. 5 - May 12, 2026

Overview

This advanced level program is designed for professional development and career success that builds substantial skills, competence and knowledge in the Credit Management field.

Objectives

- Understand the tools and techniques needed to analyze financial and non-financial information.
- Appreciate the need for a questioning attitude before relying on the information provided by customers.
- Use latest credit modeling techniques to assist in decision making.
- Recognize the opportunities for financing large corporations.
- Provide an appreciation of the risks and rewards in these transactions.
- · Learn how to use structuring techniques and be able to develop creative financing strategies.
- Understand the key concepts in contracting business and contract financing.
- Use the relevant techniques to analyze and manage contract financing effectively.

Target Audience

- Senior credit officers.
- Senior accountants.

Prerequisites

- · Hold a university qualification (majors in banking, accounting, finance or similar)
- Pass the English placement test at KIBS
- Completed the CCM Certificate

OR

 Working in the banking sector as a Senior Credit Officer with minimum of 5 years' experience.

Financial Reporting & Accounting

Level

Intermediate

Type

Finance & Accounting

Date

Apr. 5 - 9, 2026

Overview

This program is designed to enhance participants' skills in preparing, analyzing and interpreting financial reports. It covers key aspects of financial accounting including regulatory standards, reporting frameworks and performance analysis techniques. This intermediate-level program helps participants gain a deeper understanding of financial statements, disclosures and their impact on business decisions, supporting effective financial management and compliance.

Objectives

- Interpret financial statements and reports to evaluate organizational performance.
- Apply international accounting standards (e.g., IFRS) in preparing financial reports.
- Analyze financial data to identify trends and assess business performance.
- Evaluate the quality of financial reporting for accuracy, completeness and compliance.
- Create financial reports, including income statements, balance sheets and cash flow statements.
- Recall key concepts in financial reporting, accounting standards and regulatory frameworks.

Target Audience

- Accountants seeking to advance their knowledge of financial reporting standards.
- Financial auditors aiming to strengthen their analytical and reporting skills.
- Financial analysts who need to interpret and analyze corporate financial statements.
- Professionals in finance roles looking to enhance their reporting and accounting capabilities.

Prerequisites

• 3 years' experience in an accounting profession

OR

Completed the Principles of Accounting program

Transformational Leadership for Bankers

Level Intermediate Management & Self Development

Date Apr. 5 - 9, 2026

Overview

This program is crafted to develop visionary leaders capable of inspiring teams, driving change, and shaping the future of banking. It focuses on key leadership competencies such as emotional intelligence, strategic influence, change management, and creating a culture of innovation. Participants will learn how to motivate people beyond transactional tasks and lead with purpose, resilience, and authenticity in a dynamic banking environment.

Objectives

- Understand the core principles of transformational leadership and its role in banking.
- Apply emotional intelligence and communication skills to influence and inspire others.
- Analyze leadership styles and their impact on team dynamics and performance.
- Evaluate strategies for leading through change and uncertainty.
- Develop a personal leadership vision aligned with organizational values.
- Recall global best practices and real-life examples of transformational leadership in finance.

Target Audience

- · Mid to senior-level managers in banking.
- Future leaders and high-potential employees.
- Team leaders aiming to enhance their leadership effectiveness.
- •HR and talent development professionals building leadership pipelines.

Prerequisites

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certificate in Credit Management (CCM) - G2



Level Intermediate

Type Credit Management Date

Apr. 4 - Jul. 14, 2026

Overview

This certification program is meticulously crafted, drawing upon decades of industry expertise and academic excellence. Aiming to bridge the gap between academic theory and practical application, the program ensures that participants are not only well-versed in contemporary financial theories but also proficient in applying them in real-world scenarios. This program is designed to equip participants with the advanced skills and knowledge required to kickstart or advance their careers in finance, banking, and investment sectors. This program based on Moody's best practices in Kuwait, the region and globally.

Objectives

- Be equipped with a structured approach to credit assessment, enabling them to identify key players, understand the borrower's credit need, and conduct a detailed business risk analysis.
- Learn a structured approach to credit assessment, with a focus on understanding the accounting policies adopted by the bank's corporate customers.

Target Audience

Credit officers and those who will be working in the credit area.

- University degree holder in relevant field finance, accounting, banking, or economics.
- New recruits joining the bank or employees with a maximum of 5 years' experience in the following fields: corporate banking, risk management, credit management and international banking.
- Pass the English Placement test and personal interviews at KIBS.

How to Screen Your Own Sharia Compliant Portfolio and Purify Your Returns

Level Advanced

Type Islamic Programs

Date Apr. 9, 2026

Overview

This training program provides a comprehensive understanding of Islamic investment principles and their application. Participants will explore the distinctions between Islamic and ethical investments, learn the shariah screening process, apply screening models, assess market impacts, and purify portfolio returns.

Objectives

- Understand Islamic investment principles
- Understand the differences between ethical, social responsible investments and Islamic investments.
- Understand the shariah screening process and analysis.
- Apply the screening model.
- Determine the impact of using different screening criteria, during different market cycles bull and bear markets.
- Purify portfolio returns.

Target Audience

- Portfolio and fund managers,
- Shariah supervisors and auditors.
- Internal and external auditors
- Traders and investors in the stock markets.

Prerequisites

Certified Islamic Banking Manager

Level Advanced

Type Islamic Programs

Date Apr. 12 - 16, 2026

Overview

The program focuses on the essential theoretical knowledge required for branch leadership and driving change within branches. It balances theoretical knowledge with practical skills development including planning, budgeting, performance evaluation and structured marketing. The goal is to enhance the effectiveness of Islamic banking in serving stakeholders while reinforcing its role in supporting the local community and national economy.

Objectives

- Equip participants with theoretical knowledge on the characteristics of Islamic banking, workplace ethics, and total quality management requirements.
- Develop participants' strategic planning skills, including formulating plans and preparing budget estimates.
- Enhance the managerial and supervisory skills of Islamic banking managers, defining the qualities of an effective manager, improving problem-solving and decision-making abilities, and assessing branch and employee performance.
- Identify and analyze banking risk sources and explore strategies for risk mitigation.
- Strengthen the ability to manage change, understand its requirements, and address challenges.
- Provide insights into the causes and symptoms of administrative failure, methods of prevention, and key leadership traits of successful leaders.
- Highlight challenges facing Islamic banks and strategies to overcome them.

Target Audience

- · Managers in specialized fields such as auditing, research, planning, risk management, and quality control
- Current and aspiring leaders in Islamic bank branches and department
- Professionals in banking supervision or regulatory bodies at central banks
- Academics and researchers
- · Individuals interested in Islamic banking

Prerequisites

Risk-Based Auditing

Level

Intermediate/ Advanced

Type Audit

Date Apr. 12 - 16, 2026

Overview

This program is designed to equip banking auditors with a strategic approach to audit planning and execution based on risk prioritization. Instead of auditing all areas equally, this methodology emphasizes focusing audit resources on areas of highest risk. Participants will learn to assess inherent and residual risks, link audit objectives to institutional risk profiles and apply risk assessment tools to improve audit effectiveness and coverage.

Objectives

- Understand the principles and advantages of risk-based auditing in banking.
- Apply risk assessment methodologies to identify and prioritize high-risk areas.
- Analyze internal controls in relation to risk exposure.
- Evaluate audit plans based on risk matrices and strategic goals.
- Develop audit scopes and procedures aligned with institutional risk appetite.
- Recall best practices in implementing risk-based internal audit frameworks.

Target Audience

- Internal and external auditors in the banking sector.
- · Audit managers and heads of internal audit.
- Risk management professionals involved in audit planning.
- Compliance officers collaborating with audit teams.

Prerequisites

Basic understanding of internal audit functions and risk management principles.

Al for Marketing

Level Intermediate

Type Marketing & Business Development

Date

Apr. 12 - 14, 2026

Overview

This program equips banking professionals with practical tools and insights to harness artificial intelligence in enhancing marketing performance. It focuses on applying Al to personalize customer experiences, optimize campaign strategies, automate engagement and drive data-driven decision-making. The program explores key technologies such as predictive analytics, chatbots, and natural language processing, enabling marketers to elevate their impact in a competitive digital landscape.

Objectives

- Understand the fundamentals and applications of AI in banking marketing.
- Apply AI tools to personalize customer experiences and automate campaigns.
- Analyze customer behavior data for smarter segmentation and targeting.
- Evaluate the ROI of Al-powered marketing strategies.
- Develop content and messaging using natural language generation tools.
- Recall ethical and compliance considerations when applying AI in marketing.

Target Audience

- Marketing professionals in the banking sector.
- Digital transformation and innovation teams.
- Customer experience and product managers.
- Data analysts and CRM specialists.

Prerequisites

Basic understanding of marketing and customer analytics.

Quality Management for Banking Operations

Level Intermediate Type **Banking Operations**

Date Apr. 15 - 20, 2026

Overview

This program equips banking professionals with the principles and best practices of quality management to enhance efficiency, compliance and customer satisfaction in banking operations. It covers key methodologies such as Total Quality Management (TQM), Six Sigma, and ISO standards, with a focus on process improvement, risk mitigation and regulatory adherence. Participants will develop the skills to optimize banking processes, reduce operational inefficiencies and drive service excellence.

Objectives

- Understand the fundamental principles of quality management and their application in banking operations.
- Apply quality improvement methodologies such as TQM, Six Sigma, and Lean Banking to enhance efficiency.
- Analyze operational risks and inefficiencies to implement corrective and preventive measures.
- Evaluate regulatory requirements and industry best practices to ensure compliance in banking processes.
- Develop quality assurance frameworks and performance measurement tools to optimize service delivery.
- Recall key quality management concepts, standards, and their impact on banking operations.

Target Audience

- Operations managers, quality assurance officers, and process improvement professionals in banks.
- Compliance officers and risk management professionals overseeing operational quality.
- Customer service managers and business process analysts in banking operations.
- Banking professionals involved in strategy, governance, and service excellence initiatives.

Prerequisites

2025 | 2026 TRAINING PROGRAMS CALENDAR

Certified Management Accountant (CMA)

Exam Preparation Training Program

Level
Advanced

Type Finance & Accounting

Date Apr. 19 - 30, 2026

Overview

This intensive training program is designed to prepare candidates for the Certified Management Accountant (CMA) exam by explaining the exam syllabus. It focuses on key topics such as financial planning, performance management, cost management, internal controls and strategic decision-making.

Objectives

- Gain a thorough understanding of the CMA exam structure, format and question types.
- · Learn core concepts in financial reporting, budgeting, cost management, risk management, and investment decision-making.
- Enhance problem-solving and analytical skills through real-world case studies and exam-style questions.
- Improve time management strategies for effectively tackling multiple-choice questions and essay-based scenarios.
- Develop confidence in applying financial and managerial accounting principles to business scenarios.

Target Audience

Finance and accounting professionals, auditors, financial analysts and business professionals seeking to earn the CMA certification.

- Holder of a bachelor's degree or equivalent.
- Two years of working experience in accounting, audit, finance or similar.
- Eligible candidates for the CMA exam.

Kuwaiti Sign Language - Level Two

Level

Intermediate

Type

Management & Self Development

Date

Apr. 19 - 22, 2026

Overview

The program aims to train how to continue using Kuwaiti sign language in a more advanced level to facilitate the process of communication and integration between bank employees and customers with hearing disabilities. This will encourage customers to express their needs and ideas within their banks.

Objectives

- Practical applications on using sign language in different situations.
- How to communicate effectively with hearing impaired customers.
- Acquire the ability to perform and master the technical skills of sign language.

Target Audience

Bank employees who have direct contact with customers.

Prerequisites

Completion of the first level of the sign language program.

Tax Regulations

Level Intermediate **Type**Banking Laws

Date Apr. 21 - 23, 2026

Overview

Understanding tax regulations is essential for legal professionals in banks to ensure compliance, manage tax-related risks and support clients with accurate advisory services. This program provides a comprehensive exploration of taxation laws relevant to banking operations, including corporate tax obligations, withholding tax and international tax treaties. Participants will learn how to navigate regulatory requirements, avoid legal pitfalls, and implement policies that align with taxation laws, ultimately supporting their banks' financial and legal integrity.

Objectives

- Interpret taxation regulations and their impact on banking operations and products.
- Apply tax compliance requirements in banking transactions and reporting processes.
- · Analyze the tax obligations of banks and their corporate clients.
- Evaluate the legal implications of non-compliance with taxation laws.
- Develop internal policies and procedures to ensure adherence to taxation regulations.
- Recall the key reporting deadlines and documentation required by tax authorities.

Target Audience

- Legal advisors and compliance officers in banks.
- Risk management professionals focusing on tax and regulatory compliance.
- Corporate banking relationship managers.
- Senior management involved in legal and financial operations.

Prerequisites

Advanced Legal Compliance

Level Advanced

Type Banking Laws

Date Apr. 26 - 28, 2026

Overview

This program is tailored for experienced banking professionals who manage regulatory, legal and operational risks. As global regulatory expectations intensify, this course delves into complex compliance requirements, legal risk mitigation, corporate governance and ethical banking practices. Participants will explore case studies, regional and international regulations, and proactive strategies to strengthen institutional compliance frameworks, reduce exposure, and support sustainable banking operations.

Objectives

- Understand advanced legal compliance principles and their role in banking governance.
- Apply regulatory frameworks to mitigate legal and reputational risks.
- Analyze case studies involving legal breaches and compliance failures.
- Evaluate the effectiveness of internal controls and compliance monitoring systems.
- Develop compliance programs that align with local and international regulatory expectations.
- Recall best practices in ethical conduct, anti-money laundering (AML), and regulatory reporting.

Target Audience

- Senior compliance officers and legal advisors.
- Risk management professionals dealing with regulatory and legal frameworks.
- Governance and audit teams within financial institutions.
- Banking professionals responsible for regulatory reporting and internal control oversight.

Prerequisites

Working knowledge of banking regulations and at least 3-5 years of experience in compliance or legal roles.

Company Analysis & Valuation

Level Intermediate Type Treasury & Investments

Date Apr. 26 - 29, 2026

Overview

This program is tailored for professionals involved in credit assessment and corporate banking. It provides an in-depth approach to analyzing both public and private companies' financial health, business models, and value estimation. The program blends financial analysis, strategic evaluation, and valuation models to support informed lending and advisory decisions.

Objectives

- Understand components of company analysis beyond listed equity context.
- Apply credit-relevant financial metrics and ratios to assess risk and viability.
- Analyze company strategies, sector positioning, and competitive standing.
- Evaluate valuation approaches suitable for both public and private firms.
- Develop credit or advisory recommendations based on comprehensive analysis.
- Recall key indicators for assessing financial strength, leverage, and performance.

Target Audience

- Credit and risk analysts evaluating corporate clients.
- Corporate relationship managers.
- Professionals involved in credit underwriting, due diligence, or strategic advisory.

Prerequisites

- Solid understanding of financial statements and ratio analysis.
- Familiarity with credit risk assessment or corporate banking fundamentals.



CIPD - HR Fundamentals Program

Level

Intermediate

Type

Management & Self Development

Date

May 3 - 7, 2026

Overview

The CIPD is the professional body for HR and people development, and the voice of a worldwide community of more than 150,000 members committed to championing better work and working lives CIPD help organizations thrive by focusing on their people, supporting the economies and societies. This course is based on the Fundamental's level of the CIPD's new Profession Map. The new Profession Map sets the international standard for professional people to make their greatest impact and thrive in a changing world of work.

Objectives

- Participants will take away a rich resource of further reading materials including CIPD factsheets, podcasts, videos, checklists and guides to support their further journey as HR professionals.
- Demonstrate an understanding of HR Professionalism and its importance to people and organizations.
- Assess against the fundamental's level of the new CIPD Profession Map.
- · Appreciate the changing world of work and how it impacts one's organization and the role of HR
- · Learn how HR helps organizations achieve business goals and strategic objectives define key people practices and explain why they are important.
- Develop the confidence and knowledge needed to become a more effective member of the HR team and contribute to organizational performance.

Target Audience

This program is ideal for employees who are working in the following units:

- HR Management
- Recruitment
- Learning and Development
- Payroll and Compensation
- Talent Acquisition
- Reward and Benefit Departments

Prerequisites

- Appropriate educational qualification and relevant experience
- English language proficiency.

2025 | 2026 TRAINING PROGRAMS CALENDAR

Risk Management Certificate (RMC)



Level Intermediate

Type Risk Management

Date May 3 - Jul. 9, 2026

Overview

Risk management is an important process because it empowers a business with the necessary tools so that it can adequately identify and deal with potential risks. Once a risk has been identified, it is then easy to mitigate it. In addition, risk management provides a business with a basis upon which it can undertake sound decision-making.

Objectives

- Understand the nature of risk, its sources and how it affects the banks.
- Be familiarized with concepts, techniques and principles of risk management.
- Develop risk thinking and apply knowledge to practical changes within the banks.
- · Learn about the different risks involved while managing transactions, the ESG and its importance.
- Develop the mindset and skillset to improve personal effectiveness skills at work.
- Comply with rules and regulations, local and international, applicable to risks management and assist all divisions bank-wide to manage risks within their area.

Target Audience

This program is intended for those willing to join the Risk Management, Audit, Internal Control, Compliance and Corporate Governance Departments.

Prerequisites

- Hold a university qualification
- Pass the English placement test at KIBS
- New recruits who work in the Risk Management, Audit, Internal Contral, Compliance and Corporate Governance Departments with related qualifications (graduates in banking, accounting, finance, or equivalent).

OR

• Staff with maximum of 5 years' experience in the banks and willing to join the Risk Management, Audit, Internal Contral, Compliance and Corporate Governance or similar Depts.

Certified Islamic Commercial Arbitrator

Level Intermediate

Type Islamic Programs

Date May 3 - 14, 2026

Overview

This training program aims to equip participants with the necessary knowledge and skills in the field of commercial arbitration within the Islamic banking sector and to qualify trainees to understand the commercial arbitration process, from arbitration request to the issuance of final arbitration awards.

Objectives

- Introduce participants to the concept of commercial arbitration and its importance as a means of resolving disputes in Islamic banks.
- Provide a comprehensive overview of arbitration procedures and arbitration deeds, and how to handle disputes and prepare for arbitration sessions.
- Train participants on how to apply reconciliation efforts and negotiate with disputing parties, and effectively prepare arbitration agreements.
- Enhance participants' skills in dealing with arbitration panels and presenting legal defenses and memoranda related to disputes.

Target Audience

- Legal professionals
- Lawyers
- Internal auditors
- Sharia auditors

Prerequisites

• Understand the fundamentals of Islamic banking and the basics of law.

AI & Digitalization of Internal Audit

Foundation Audit May 3 - 7, 2026	Level	Type	Date
	Foundation	Audit	May 3 - 7, 2026

Overview

This program explores how artificial intelligence (AI) and digital technologies are transforming internal audit functions, enabling real-time insights, enhancing risk detection and improving audit efficiency. Participants will gain practical knowledge on leveraging AI tools, automating audit processes, and integrating data analytics to drive informed decision-making. The program also highlights emerging trends, challenges and ethical considerations in digital auditing, equipping bankers with the skills to future-proof their internal audit practices.

Objectives

- Recognize the impact of AI and digitalization on modern internal audit functions.
- Apply AI tools and data analytics techniques to automate audit processes.
- Analyze audit patterns and anomalies using digital dashboards and AI-powered insights.
- Evaluate the effectiveness of automated internal controls and risk management frameworks.
- Design digital audit strategies that incorporate machine learning models and predictive analytics.
- Recall key regulatory and ethical standards in AI-driven auditing processes.

Target Audience

- Internal auditors and compliance officers in banks.
- Risk management professionals seeking digital audit skills.
- •IT specialists supporting audit automation and digitalization.
- Banking professionals responsible for governance, risk, and control frameworks.

Prerequisites

Future Foreseeing Leadership

Level

Advanced

Type

Management & Self Development/ Educational

Date

May 3 - 12, 2026

Overview

This program equips leaders with the foresight and strategic skills to navigate and shape the future of their industries. The program focuses on anticipating market trends, technological advancements and socio-economic shifts to drive innovation and resilience.

Objectives

- Enhance foresight capabilities.
- Integrate foresight into strategic planning.
- Cultivate adaptive leadership skills.
- Build resilient organizations.
- · Improve stakeholder engagement.
- Promote ethical and sustainable decision-making.

Target Audience

- Senior executives and managers
- Innovation leaders
- Strategic planners
- Entrepreneurs and business owners
- Policy makers and public sector leaders
- Consultants

Prerequisites

Legal Foundations of Islamic Banking

Level **Foundation**

Type Islamic Programs

Date May 4 - 21, 2026

Overview

Islamic banking operations are experiencing rapid growth across many Islamic countries, necessitating a thorough understanding of legal requirements, particularly for professionals working in Islamic banks. Mastery of these legal aspects facilitates a deeper comprehension of Islamic banking operations and their implementation. It also enhances the performance of banks and their employees while safeguarding them from legal risks associated with transactions and contracts.

Objectives

- Introduce the laws and regulations governing Islamic financial institutions in Kuwait.
- Explain the fundamental principles of contract structuring and interpretation.
- Familiarize participants with key contracts used in Islamic banking transactions.
- Provide an understanding of legal issues related to Islamic financial institutions.
- Highlight legal risks and their impact on Islamic banking contracts and operations.
- Introduce principles of legal review and auditing.

Target Audience

• Professionals in the legal departments, internal auditing, Sharia auditing and legal advisory roles within Islamic banks.

Prerequisites

Anti-Money Laundering (AML) and Combating the Financing of Terrorism (CFT)

Level
Intermediate

Type **Banking Laws**

Date May 10 - 11, 2026

Overview

This program provides a comprehensive understanding of Anti-Money Laundering (AML) and Combating the Financing of Terrorism (CFT) frameworks, emphasizing their importance in the banking sector. Participants will learn how to identify, monitor and report suspicious activities, ensuring compliance with local and international regulations. The program highlights the role of digital tools, data analytics, and riskbased approaches in detecting and preventing financial crimes, equipping auditors with practical techniques to strengthen bank defenses against money laundering and terrorism financing.

Objectives

- Interpret key AML/CFT laws, regulations, and international standards such as FATF, Basel, and local regulatory frameworks.
- · Apply legal and operational procedures for customer due diligence (CDD), enhanced due diligence (EDD) and suspicious activity reporting (SAR).
- · Investigate money laundering and terrorism financing patterns using case studies and digital forensic tools.
- Evaluate the effectiveness of AML/CFT policies, internal controls, and risk management frameworks.
- Develop comprehensive AML/CFT audit and compliance reports with actionable recommendations.
- Recall legal obligations, regulatory penalties, and consequences of non-compliance.

Target Audience

- Legal personnel involved in regulatory compliance and financial crime investigations.
- AML officers and compliance managers within banking institutions.
- Internal and external auditors specializing in AML/CFT frameworks.
- Risk and governance professionals in the banking sector.

Prerequisites

Financial Statements Analysis

Level Intermediate

Type Finance & Accounting

Date May 10 - 14, 2026

Overview

This program is designed to equip banking professionals with the skills to interpret and evaluate financial reports for informed decision-making. The program covers the structure and content of the income statement, balance sheet, and cash flow statement with a focus on financial ratios, trend analysis, and performance assessment. Participants will gain practical tools to assess the financial health, profitability and risk profile of clients or institutions.

Objectives

- Understand the components and purposes of the main financial statements.
- Apply key financial ratios to evaluate liquidity, solvency, profitability and efficiency.
- Analyze trends across financial periods to assess performance.
- Evaluate financial strengths and weaknesses through ratio interpretation.
- Develop insights that support credit assessment, investment decisions and risk analysis.
- Recall financial terminology and reporting standards used in banking environments.

Target Audience

- Credit analysts and relationship managers.
- Investment and corporate bankers.
- Risk officers and internal auditors.
- Banking professionals involved in financial analysis or reporting.

Prerequisites

· Basic knowledge of accounting.

OR

• Prior completion of a foundational finance course.

Smart Customer Communication

Level

Intermediate

Type

Marketing & Business Development

Date

May 12 - 14, 2026

Overview

This program is designed to empower banking professionals with strategies and tools to engage customers in an intelligent, personalized and timely manner. The program emphasizes the integration of digital channels, automation, and data analytics to enhance the effectiveness of communication across the customer journey. Participants will explore techniques such as conversational AI, tailored messaging, omnichannel coordination and real-time response to build trust, loyalty and satisfaction.

Objectives

- Understand the foundations of smart communication in a digital banking environment.
- Apply customer data and behavior insights to personalize communication.
- Analyze communication touchpoints and optimize customer journeys.
- Evaluate the impact of AI, chatbots, and automation on customer engagement.
- Develop communication strategies that are timely, relevant, and value-driven.
- Recall best practices for omnichannel messaging and regulatory compliance.

Target Audience

- Customer service and relationship managers in banking.
- Marketing and communication specialists.
- Digital transformation and CX teams.
- Product and service managers aiming to enhance client interaction.

Prerequisites

Basic understanding of customer service and digital communication tools.

Key Performance Indicators Professional Certification (KPI-P)

Level

Advanced

Type

Management & Self Development

Date

May 17 - 21, 2026

Overview

KPI and performance measurement development is a discipline that involves articulating what an organization is trying to accomplish and then identifying the most meaningful and useful indicators of success. Simply selecting standard measures from a long list of possible measures is not effective. Performance measures, or KPIs, are a key part of any strategic management system, as they are critical to assessing effectiveness of strategy implementation. KPIs focus employees' attention on what matters most for success and allow for measurement of accomplishments.

Objectives

- Recognize performance management as a key strategic and competitive differentiator.
- Understand theory and application of corporate performance management through Balanced Scorecards (BSCs) and other frameworks for developing KPls.
- Drive performance-informed budgeting and accountability.
- Develop best practice KPIs, performance targets and management dashboards.
- Communicate performance information throughout the organization to better inform decision-making.

Target Audience

This program is ideal for executives, managers, strategy or performance professionals, or analysts who are involved in developing KPIs and responsible to create and use performance information to make better decisions

Prerequisites

- Appropriate educational qualification
- Professionals with minimum 7 years of experience
- English language proficiency.

Treasury Audit

Level	Type	Date
Intermediate	Audit	May 17 - 20, 2026

Overview

This program is designed to provide auditors with the knowledge and skills needed to effectively audit treasury operations within banks. It covers the audit of treasury activities such as liquidity management, foreign exchange transactions, money market operations and derivatives trading. Participants will learn to assess internal controls, identify risks and ensure compliance with regulatory frameworks and internal policies governing treasury operations.

Objectives

- Explain the key functions and activities within a bank's treasury operations,
- Apply audit techniques to review treasury transactions, processes, and controls.
- Analyze treasury risks, including market, liquidity and operational risks.
- Evaluate the effectiveness of internal controls in mitigating treasury risks.
- Develop audit reports with findings and actionable recommendations for improving treasury operations.
- Recall regulatory requirements and best practices for auditing treasury operations.

Target Audience

- Internal auditors focusing on treasury operations.
- Risk and compliance auditors assessing treasury activities.
- Audit managers overseeing treasury audit functions.
- Treasury control officers supporting audit processes and risk assessments.

Prerequisites

• 3+ years' experience in the audit sector.

Managing Change in Crisis Time

Level Advanced Type

Management & Self Development

Date

May 17 - 19, 2026

Dual Program

Overview

This program equips banking professionals with practical tools and psychological strategies to lead and adapt during periods of disruption and instability. Focused on crisis-driven change, the program explores emotional resilience, communication under pressure, agile leadership, and decision-making amidst uncertainty. Participants will gain insights into managing transitions, engaging teams, and maintaining business continuity through turbulent times.

Objectives

- Understand the nature of crisis-driven change and its effects on organizations and
- Apply frameworks for adaptive leadership and change management in uncertain contexts.
- Analyze emotional and behavioral responses to uncertainty in banking teams.
- Evaluate communication strategies that build trust and reduce resistance during change.
- Develop resilience plans and contingency strategies for operational continuity.
- Recall lessons learned from real-world crisis management in financial institutions.

Target Audience

- · Leaders and managers navigating change in banking.
- Risk and operations professionals handling crisis situations.
- HR and internal communications teams.
- All banking staff affected by organizational or external crises.

Prerequisites

Dealing Room Activities

Level	
Interm	ediate

Type Treasury & Investments

Date May 18 - 21, 2026

Overview

This program offers banking professionals an inside look into the operations, roles, and strategic importance of the dealing room (treasury front office) in a bank. The program explains how dealers execute trades in FX, money markets, and capital markets, manage liquidity, and respond to market developments. It also covers compliance, risk controls, and coordination with middle and back offices to ensure seamless execution and reporting.

Objectives

- Understand the structure, functions, and objectives of the dealing room.
- Apply basic trading concepts used in FX and money market operations.
- Analyze market trends and data to support pricing and position-taking decisions.
- Evaluate the role of risk limits, controls, and compliance in daily dealing room activity.
- Develop an appreciation for the interaction between front, middle, and back offices.
- Recall key instruments and terminologies used in dealing operations.

Target Audience

- Treasury and investment operations staff.
- Risk, compliance, and back-office professionals interacting with the dealing room.
- Banking professionals seeking a foundational understanding of treasury activities.

Prerequisites

Basic knowledge of financial markets and banking operations.

Money Market in Islamic Banks

Level
Foundation

Type Islamic Programs **Date**

May 21, 2026

Overview

This program introduces participants to the concept of the money market and the financial instruments used by Islamic banks compared to conventional banks.

Objectives

- Understand the different types of financial markets.
- Learn about the instruments used in the money market.
- Gain insights into the fundamental differences between conventional and Islamic money markets.
- Participate in case study analyses.

Target Audience

- Employees in investment, treasury, and corporate departments
- Individuals interested in learning about the Islamic money market.

Prerequisites



Advanced Data Analytics & Visualization

Level Advance

Innovation and Digital Information Technology

Date Jun. 7 - 10, 2026

Overview

This program is designed for banking professionals seeking to deepen their expertise in handling complex datasets, advanced modeling, and impactful visual storytelling. The program focuses on predictive and prescriptive analytics, machine learning applications, and real-time dashboard development using tools such as Power BI, Tableau, and Python-based platforms. Participants will learn how to turn data into strategic insights, enhance decision-making processes, and effectively communicate results across the organization.

Objectives

- Understand advanced concepts in data analytics, including predictive and prescriptive techniques.
- Apply machine learning models and statistical methods to banking datasets.
- Analyze large and complex financial datasets using advanced BI tools.
- Evaluate data visualization strategies for executive-level reporting and storytelling.
- Develop dynamic and interactive dashboards with real-time data capabilities.
- Recall key programming and analytics functions used in Python and other platforms.

Target Audience

- Senior banking professionals and analysts working with data-driven strategies.
- Business intelligence teams building predictive models and dashboards.
- •IT and data science specialists in financial institutions.
- Risk and compliance officers seeking deeper analytics capabilities.

Prerequisites

Intermediate knowledge of data analytics, visualization tools and basic programming (e.g., Python or SQL).

Digital Media Planning and Marketing

Level Intermediate Marketing & Business Development

Date Jun. 14 - 16, 2026

Overview

This program is designed to equip banking professionals with the knowledge and tools to design, manage, and optimize digital marketing campaigns across multiple online channels. The program explores media planning principles, digital channel selection, budgeting, targeting and performance tracking. Participants will learn how to align digital campaigns with business goals, enhance customer engagement and measure return on investment (ROI) using modern marketing analytics.

Objectives

- Understand the key concepts of digital media planning and execution.
- Apply strategic planning techniques to create effective digital campaigns.
- Analyze audience behavior and media consumption trends across platforms.
- Evaluate performance metrics and KPIs to optimize campaign outcomes.
- Develop integrated digital marketing plans that align with banking objectives.
- Recall best practices and tools for managing paid, owned, and earned media.

Target Audience

- Marketing and communications professionals in banking.
- Digital media and campaign managers.
- Product and brand managers involved in online engagement.
- Banking professionals seeking to strengthen their digital marketing expertise.

Prerequisites

Basic understanding of marketing principles and digital platforms.

Detail-Oriented Approach in Auditing

Level Foundation	Type Audit	Date Jun. 21 - 23, 2026

Overview

This program is designed to strengthen the attention to detail among banking professionals, a critical competency for ensuring accuracy, compliance, and operational efficiency. Participants will explore techniques to reduce errors, improve documentation, and enhance customer interactions through greater precision. The program also emphasizes the impact of detail orientation on risk management, internal controls, and service quality in banking environments.

Objectives

- Understand the importance of attention to detail in banking operations.
- Apply methods to minimize errors in transactions, documentation, and communication.
- Analyze real-life cases where lack of detail led to operational or compliance issues.
- Evaluate personal and team-level detail orientation using practical checklists and tools.
- Develop habits and systems that support accuracy and precision.
- Recall best practices in quality assurance, audit readiness, and customer service excellence.

Target Audience

- Banking operations staff responsible for transactions and data accuracy.
- Customer service and front-line staff handling sensitive information.
- Risk, compliance, and audit professionals.
- New joiners and high-potential employees developing core banking competencies.

Prerequisites

Operational Risk Management

Level Intermediate

Type Risk Management

Date Jun. 21 - 23, 2026

Overview

This program is designed to provide banking professionals with a structured approach to identifying, assessing, mitigating, and monitoring risks arising from internal processes, systems, people, and external events. The program emphasizes the importance of building a risk-aware culture and covers key frameworks, tools, and regulatory expectations including Basel guidelines. Participants will gain practical skills in risk control self-assessment (RCSA), incident reporting, key risk indicators (KRIs), and scenario analysis.

Objectives

- Understand the nature and types of operational risks in banking.
- Apply tools such as RCSA, KRIs, and loss data collection in risk management.
- Analyze root causes and trends of operational risk incidents.
- Evaluate internal controls and mitigation strategies for operational risk.
- Develop operational risk reports and dashboards for management oversight.
- Recall regulatory standards and best practices in operational risk governance.

Target Audience

- Operational risk officers and risk management teams.
- Internal auditors and compliance professionals.
- Business unit managers involved in control and process design.
- Banking professionals responsible for operational continuity and resilience.

Prerequisites

Basic knowledge of banking operations and general risk management principles.

SWIFT Network Services

Level

Intermediate

Type

Banking Operations

Date

Jun. 28 - Jul. 1, 2026

Overview

The SWIFT Network Services program is designed to provide banking professionals especially those in operations, IT, treasury and compliance—with a practical understanding of the SWIFT network and its key role in secure global financial messaging. The program explores how SWIFT facilitates international payments, trade finance, securities settlement and compliance messaging, while covering SWIFT message formats (MT/MX), FIN & ISO 20022 standards, and best practices in security and operational efficiency. Participants will gain insights into integration, troubleshooting and compliance within the SWIFT environment.

Objectives

- Understand the structure and functionality of the SWIFT network and its role in global banking operations.
- · Apply knowledge of SWIFT message types (MT/MX) and standards (FIN, ISO 20022) in financial transactions.
- Analyze workflows related to cross-border payments, trade finance and securities via SWIFT.
- Evaluate risks, security protocols, and compliance measures associated with SWIFT messaging.
- Develop procedures for integrating SWIFT services into core banking systems.
- Recall best practices in SWIFT operations, message validation and exception handling.

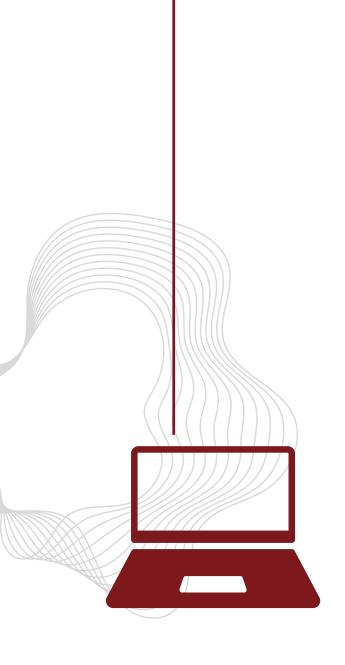
Target Audience

- •IT and operations professionals working with payment systems and messaging networks.
- Treasury and trade finance teams using SWIFT for international transactions.
- Compliance officers managing regulatory messaging and transaction monitoring.
- SWIFT system administrators and technical support staff.

Prerequisites

Familiarity with banking operations and payment processes.





E-LEARNING PROGRAMS (ON-DEMAND)



AI & Fintech

Level

Intermediate

Overview

This course is designed to provide an in-depth understanding of how artificial intelligence (AI) and other transformative technologies are reshaping the financial industry. Whether you're a tech professional, financial expert, or someone curious about the future of finance, this course will give you the knowledge and tools to stay ahead of the curve in this rapidly evolving field.

Objectives

- Understand how artificial intelligence (AI) and other technologies are transforming the financial industry.
- Explore cutting-edge topics such as machine learning, blockchain, crypto/digital assets, and embedded finance.
- Gain traction in the banking and finance sectors.

Target Audience

• Technology and financial professionals alike, or simply anyone curious about the future of finance.

Prerequisites



Sustainability & ESG

Level

Intermediate

Overview

This program is designed to equip participants with a comprehensive understanding of sustainability and its critical role in modern financial institutions, gaining knowledge on how environmental, social, and governance (ESG) factors are now integral to the operations, risk management, and decision-making processes within banks, investors, and other market participants.

Objectives

- Enhance your knowledge of sustainability and demonstrate how it lies at the heart of financial institutions' operations today.
- Explore how banks, investors, and other market participants must now go beyond traditional financial and economic metrics to embrace environmental, social, and governance issues and embed ESG concerns in their day-to-day operations, risk management, and decision-making.
- · Learn how to evaluate and address these issues, moving beyond traditional financial metrics to embrace sustainability at the core of financial activities.

Target Audience

Employees in Operations & Risk Management fields

Prerequisites



Consumer Banking & Payments

Level

Foundation

Overview

This course covers the fundamentals of banking for everyday consumers. Exploring the full range of services offered by retail banks—with a special focus on payments and gain the knowledge to navigate a dynamic industry that's rapidly evolving through digital innovation.

Objectives

- Provide a solid understanding of the wealth management and private banking industry, including its structure, key players, and client segments.
- Explore the range of products, services, and solutions offered by wealth management professionals to meet diverse client needs.
- Equip learners with essential skills and knowledge needed to effectively manage high-net-worth and family assets.

Target Audience

· Banking professionals, aspiring wealth managers, fintech specialists, and anyone seeking a solid foundation in retail and private banking services

Prerequisites



Fundamentals of Banking & Finance

Level

Foundation

Overview

This course offers a solid foundation in finance, covering how money and the market function and the roles of banks and financial institutions. You'll also develop essential skills in financial mathematics and Excel, equipping you with the practical tools used by finance professionals. Ideal for beginners.

Objectives

- Gain a foundational understanding of how money, financial markets, banks, and financial institutions operate in the modern economy.
- Develop core competencies in financial mathematics and Excel to analyze data, solve financial problems, and apply tools commonly used by finance professionals.
- Equip beginners with the knowledge and skills needed to pursue advanced studies in finance or to begin a career in the financial sector with confidence.

Target Audience

Juniors in Finance Sectors

Prerequisites



Investment Banking

Level

Foundation / Intermediate

Overview

This course is crafted to elevate your understanding of one of the most prestigious areas in banking: investment banking. Dive into the intricate world of dealmaking, exploring everything from the essential skills modern investment bankers need to advanced corporate valuation and financial modeling techniques.

Objectives

- Introduce learners to the core principles of finance, including the role of money, markets, banks, and financial institutions.
- Develop essential technical skills in financial mathematics and Excel for practical application in real-world financial scenarios.

Target Audience

Aspiring investment bankers.

Prerequisites





Corporate Banking

Level

Foundation / Intermediate

Overview

This course offers a clear and focused guide to the world of corporate banking. Participants shall dive into essential topics—from the relationship management skills today's bankers need to master, to advanced financing solutions and effective risk management strategies.

Objectives

- Provide a comprehensive understanding of corporate banking, including its structure, functions, and key stakeholders.
- Develop management skills critical for building and maintaining successful client relationships in a corporate banking environment.
- Equip learners with knowledge of advanced financing solutions and risk management strategies used by modern corporate bankers.

Target Audience

• Aspiring corporate bankers, relationship managers, and finance professionals.

Prerequisites



Private Wealth Management

Level

Intermediate

Overview

This course offers comprehensive insights into today's wealth management and private banking industry. Perfect for aspiring wealth managers, financial planners, or anyone aiming to manage high-net-worth or family assets more effectively.

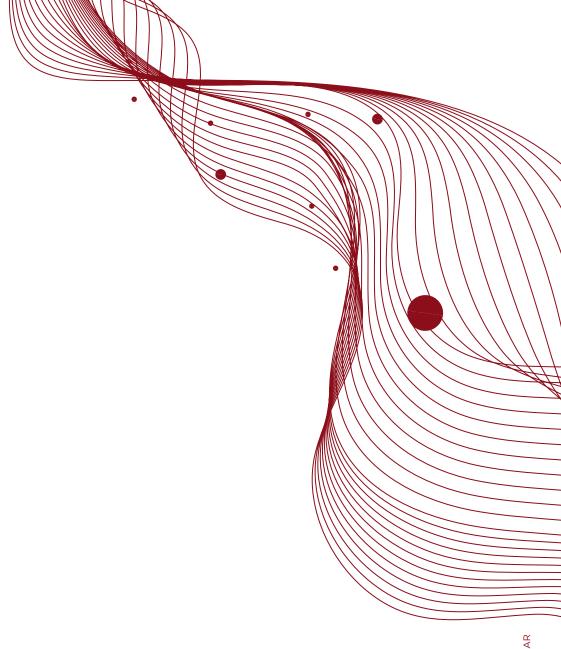
Objectives

- Provide a solid understanding of the wealth management and private banking industry, including its structure, key players, and client segments.
- Explore the range of products, services, and solutions offered by wealth management professionals to meet diverse client needs.
- Equip learners with essential skills and knowledge needed to effectively manage high-net-worth and family assets.

Target Audience

· Aspiring wealth managers and financial planners.

Prerequisites





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